

October 2012 UP 4051 Export Rate Increases

| ITEM # | DESTINATIONS | COMMODITY | Increase | | | EFFECTIVE DATE |
|--------|--------------|---------------|----------|---------|---------|----------------|
| | | | 75 Car | 100 Car | 110 Car | |
| 1132 | LA & TX Gulf | Corn | \$240 | \$240 | \$160 | Oct 1, 2012 |
| 1136 | LA & TX Gulf | Milo | \$240 | \$240 | \$160 | Oct 1, 2012 |
| 1144 | LA & TX Gulf | Soybeans | \$240 | \$240 | \$160 | Oct 1, 2012 |
| 1300 | PNW | Corn | N/A | \$240 | \$160 | Oct 1, 2012 |
| 1301 | PNW | Soybeans | N/A | \$240 | \$160 | Oct 1, 2012 |
| 1500 | River | Corn/Soybeans | \$180 | \$180 | \$100 | Oct 1, 2012 |

*Apply on Heavy Axle Rate

Mexico rate announcement to follow (Items 3001-3006)