

Non-GAAP Definitions

Management believes certain non-GAAP measures provide an alternative presentation of the results that more accurately reflect on-going Company operations. These measures should be considered in addition to, not a substitute for, the reported GAAP results.

Debt to Capital

Total debt divided by total debt plus equity. Management believes this is an important measure in evaluating our balance sheet strength and is important in managing our credit ratios and financing relationships.

Adjusted Debt to Capital

Total debt plus net present value of operating leases plus value of sold receivables divided by total debt plus net present value of operating leases plus value of sold receivables plus equity. Management believes this is an important measure in evaluating the total amount of leverage in our capital structure including off-balance sheet obligations.

**Debt / Capital
Reconciliation to GAAP**

(Dollars in Millions Except for Percentages)

	<u>Mar 31 2008</u>	<u>Dec 31 2007</u>	<u>Mar 31 2007</u>
Debt (a)	\$8,118	\$7,682	\$6,731
Equity	<u>15,557</u>	<u>15,585</u>	<u>15,447</u>
Total Capital (b)	\$23,675	\$23,267	\$22,178
Debt to Capital (a/b)	34.3%	33.0%	30.3%

**Adjusted Debt / Capital
Reconciliation to GAAP**

(Dollars in Millions Except for Percentages)

	<u>Mar 31 2008</u>	<u>Dec 31 2007</u>	<u>Mar 31 2007</u>
Debt	\$8,118	\$7,682	\$6,731
Value of Sold Receivables	600	600	600
Net Present Value of Operating Leases	<u>3,687</u>	<u>3,783</u>	<u>3,388</u>
Total Lease Adjusted Debt (a)	\$12,405	\$12,065	\$10,719
Equity	<u>15,557</u>	<u>15,585</u>	<u>15,447</u>
Total Capital (b)	\$27,962	\$27,650	\$26,166
Adjusted Debt to Capital (a/b)	44.4%	43.6%	41.0%