

FINANCIAL AND OPERATING STATISTICS

UNION PACIFIC CORPORATION *(excluding Overnite Transportation Co.)*

for the year ended December 31

| | 2000 | | | | | 1999 | | | | |
|--|------|---|---|---|-------|------|---|---|---|-------|
| | 1 | 2 | 3 | 4 | TOTAL | 1 | 2 | 3 | 4 | TOTAL |

FINANCIAL AND REVENUE STATISTICS

| | | | | | | | | | | |
|-----------------------------------------------------------|---------|---------|---------|---------|-----------------|---------|---------|---------|---------|-----------------|
| Operating Revenues <i>(millions of dollars)</i> | \$2,637 | \$2,683 | \$2,767 | \$2,678 | \$10,765 | \$2,481 | \$2,493 | \$2,604 | \$2,597 | \$10,175 |
| Operating Expenses <i>(millions of dollars) (a)</i> | \$2,186 | \$2,157 | \$2,217 | \$2,355 | \$8,915 | \$2,129 | \$2,067 | \$2,097 | \$2,098 | \$8,391 |
| Operating Ratio (%) | 82.9 | 80.4 | 80.1 | 87.9 | 82.8 | 85.8 | 82.9 | 80.5 | 80.8 | 82.5 |
| Salaries and Benefits <i>(millions of dollars) (a)</i> | \$900 | \$875 | \$894 | \$992 | \$3,661 | \$918 | \$890 | \$930 | \$896 | \$3,634 |
| Salaries and Benefits <i>(% of operating revenue)</i> | 34.1 | 32.6 | 32.3 | 37.0 | 34.0 | 37.0 | 35.7 | 35.7 | 34.5 | 35.7 |
| Commodity Revenue/Employee <i>(thousands of dollars)</i> | \$49.5 | \$50.1 | \$51.8 | \$52.0 | \$203.4 | \$45.7 | \$45.6 | \$47.7 | \$48.6 | \$187.6 |
| Fuel Expense <i>(millions of dollars)</i> | \$263 | \$266 | \$299 | \$335 | \$1,163 | \$153 | \$170 | \$176 | \$193 | \$692 |
| Average Fuel Price Per Gallon <i>(cents)</i> | 81 | 84 | 92 | 103 | 90 | 50 | 56 | 56 | 60 | 56 |
| Commodity Revenue <i>(millions of dollars)</i> | \$2,514 | \$2,551 | \$2,649 | \$2,556 | \$10,270 | \$2,402 | \$2,432 | \$2,515 | \$2,502 | \$9,851 |
| Average Commodity Revenue Per Car <i>(dollars)</i> | \$1,156 | \$1,153 | \$1,155 | \$1,151 | \$1,154 | \$1,173 | \$1,151 | \$1,144 | \$1,140 | \$1,151 |
| Average Commodity Revenue/Revenue Ton Mile <i>(cents)</i> | 2.07 | 2.17 | 2.10 | 2.12 | 2.12 | 2.08 | 2.10 | 2.09 | 2.06 | 2.08 |
| Passenger Revenue <i>(millions of dollars)</i> | \$27 | \$25 | \$29 | \$28 | \$109 | \$27 | \$25 | \$26 | \$27 | \$105 |

OPERATING STATISTICS

| | | | | | | | | | | |
|------------------------------------------------|-------|-------|-------|-------|--------------|-------|-------|-------|-------|--------------|
| Revenue Carloads <i>(thousands)</i> | 2,174 | 2,213 | 2,293 | 2,221 | 8,901 | 2,048 | 2,113 | 2,200 | 2,195 | 8,556 |
| Revenue Ton-Miles <i>(billions)</i> | 121 | 118 | 126 | 120 | 485 | 115 | 116 | 120 | 122 | 473 |
| Gross Ton-Miles <i>(billions)</i> | 232 | 227 | 238 | 234 | 931 | 218 | 221 | 229 | 230 | 898 |
| Fuel Consumed <i>(millions of gallons)</i> | 324 | 319 | 325 | 325 | 1,293 | 303 | 307 | 312 | 322 | 1,244 |
| Average Employees <i>(thousands)</i> | 50.8 | 50.9 | 51.1 | 49.2 | 50.5 | 52.6 | 53.3 | 52.7 | 51.5 | 52.5 |
| Gross Ton-Miles Per Employee <i>(millions)</i> | 4.57 | 4.46 | 4.66 | 4.76 | 18.44 | 4.14 | 4.15 | 4.35 | 4.47 | 17.10 |

SURFACE TRANSPORTATION BOARD-BASIS OPERATING EXPENSE *(millions of dollars) (b)*

| | | | | | | | | | | |
|------------------------------------|-------|-------|---------|---------|----------------|-------|-------|-------|-------|----------------|
| Transportation Expense | \$997 | \$991 | \$1,039 | \$1,121 | \$4,148 | \$920 | \$895 | \$917 | \$975 | \$3,707 |
| Engineering Expense | 348 | 353 | 350 | 387 | 1,438 | 366 | 350 | 360 | 356 | 1,432 |
| Mechanical Expense | 612 | 594 | 609 | 586 | 2,401 | 608 | 587 | 604 | 607 | 2,406 |
| General and Administrative Expense | 174 | 167 | 167 | 234 | 742 | 191 | 191 | 178 | 117 | 677 |

a) Includes the impact of a work force reduction charge of \$115 million pre-tax (\$72 million after-tax) in the fourth quarter of 2000.

b) UPRR only.

Refer to the Union Pacific Corporation 2000 Annual Report for additional information.

FINANCIAL AND OPERATING STATISTICS

UNION PACIFIC CORPORATION *(excluding Overnite Transportation Co.)*

(millions of dollars, unaudited)

| <i>for the year ended December 31, 2000</i> | | 1 | 2 | 3 | 4 | TOTAL |
|---------------------------------------------|---------------------------|--------------|--------------|--------------|--------------|----------------|
| OPERATING REVENUES | Transportation | \$2,637 | \$2,683 | \$2,767 | \$2,678 | \$10,765 |
| OPERATING EXPENSES | Salaries and Benefits (a) | 900 | 875 | 894 | 992 | 3,661 |
| | Equipment and Other Rents | 292 | 286 | 313 | 293 | 1,184 |
| | Depreciation | 270 | 271 | 273 | 278 | 1,092 |
| | Fuel and Utilities | 293 | 294 | 326 | 365 | 1,278 |
| | Materials and Supplies | 145 | 142 | 136 | 122 | 545 |
| | Other Costs | 286 | 289 | 275 | 305 | 1,155 |
| | Total Operating Expenses | 2,186 | 2,157 | 2,217 | 2,355 | 8,915 |
| | Operating Income | \$451 | \$526 | \$550 | \$323 | \$1,850 |

| <i>for the year ended December 31, 1999</i> | | 1 | 2 | 3 | 4 | TOTAL |
|---------------------------------------------|---------------------------|--------------|--------------|--------------|--------------|----------------|
| OPERATING REVENUES | Transportation | \$2,481 | \$2,493 | \$2,604 | \$2,597 | \$10,175 |
| OPERATING EXPENSES | Salaries and Benefits | 918 | 890 | 930 | 896 | 3,634 |
| | Equipment and Other Rents | 304 | 295 | 306 | 297 | 1,202 |
| | Depreciation | 259 | 256 | 259 | 263 | 1,037 |
| | Fuel and Utilities | 178 | 191 | 199 | 215 | 783 |
| | Materials and Supplies | 133 | 134 | 136 | 138 | 541 |
| | Other Costs | 337 | 301 | 267 | 289 | 1,194 |
| | Total Operating Expenses | 2,129 | 2,067 | 2,097 | 2,098 | 8,391 |
| | Operating Income | \$352 | \$426 | \$507 | \$499 | \$1,784 |

a) Includes the impact of a work force reduction charge of \$115 million pre-tax (\$72 million after-tax) in the fourth quarter of 2000.

Refer to the Union Pacific Corporation 2000 Annual Report for additional information.

FINANCIAL AND OPERATING STATISTICS

UNION PACIFIC RAILROAD COMPANY

(millions of dollars, unaudited)

as of December 31

| | | 2000 | 1999 | 1998 |
|---------------------------------------------------|---------------------------------------------------|-----------------|-----------------|-----------------|
| ASSETS | | | | |
| CURRENT ASSETS | | | | |
| | Cash and Temporary Investments | \$88 | \$83 | \$35 |
| | Accounts Receivable | 393 | 418 | 494 |
| | Inventories | 347 | 329 | 337 |
| | Other Current Assets | 151 | 126 | 215 |
| | Total Current Assets | 979 | 956 | 1,081 |
| INVESTMENTS | | | | |
| | Investments | 728 | 752 | 691 |
| PROPERTIES | | | | |
| | Cost | 34,613 | 33,536 | 32,334 |
| | Accumulated Depreciation | (6,881) | (6,490) | (5,871) |
| | Net Properties | 27,732 | 27,046 | 26,463 |
| OTHER | | | | |
| | Other Assets | 142 | 126 | 122 |
| | Total Assets | \$29,581 | \$28,880 | \$28,357 |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | | | |
| CURRENT LIABILITIES | | | | |
| | Accounts Payable | \$558 | \$496 | \$493 |
| | Accrued Wages and Vacation | 388 | 377 | 380 |
| | Accrued Casualty Costs | 345 | 344 | 364 |
| | Income and Other Taxes Payable | 220 | 252 | 297 |
| | Debt Due Within One Year | 207 | 210 | 178 |
| | Interest Payable | 82 | 97 | 110 |
| | Other Current Liabilities | 712 | 669 | 730 |
| | Total Current Liabilities | 2,512 | 2,445 | 2,552 |
| OTHER LIABILITIES AND SHAREHOLDERS' EQUITY | | | | |
| | Intercompany Borrowings – Net | 5,082 | 5,357 | 5,368 |
| | Debt Due After One Year | 2,397 | 2,419 | 2,606 |
| | Deferred Income Taxes | 7,705 | 7,266 | 6,759 |
| | Accrued Casualty Costs | 811 | 911 | 928 |
| | Retiree Benefits Obligation | 632 | 677 | 707 |
| | Other Long-Term Liabilities | 440 | 533 | 811 |
| | Redeemable Preference Shares | 23 | 25 | 27 |
| | Common Shareholders' Equity | 9,979 | 9,247 | 8,599 |
| | Total Liabilities and Shareholders' Equity | \$29,581 | \$28,880 | \$28,357 |

Refer to the Union Pacific Corporation 2000 Annual Report for additional information.

FINANCIAL AND OPERATING STATISTICS

UNION PACIFIC RAILROAD COMPANY

(millions of dollars, unaudited)

for the year ended December 31

| | | 2000 | 1999 | 1998 |
|--------------------------------------------------|--------------------------------------------------------|----------------|----------------|----------------|
| OPERATING ACTIVITIES | Net Income | \$926 | \$854 | \$27 |
| | Depreciation | 1,089 | 1,034 | 1,003 |
| | Deferred Income Taxes | 456 | 592 | 7 |
| | Other – Net | (537) | (560) | (218) |
| | Changes in Current Assets and Liabilities | 49 | 66 | (266) |
| | Cash Provided by Operating Activities | 1,983 | 1,986 | 553 |
| INVESTING ACTIVITIES | Capital Investments | (1,735) | (1,777) | (2,044) |
| | Proceeds from Asset Sales and Other Activities | 254 | 211 | 212 |
| | Cash Used in Investing Activities | (1,481) | (1,566) | (1,832) |
| FINANCING ACTIVITIES | Dividends Paid | (200) | (200) | (320) |
| | Debt Repaid | (224) | (239) | (276) |
| | Financings | 202 | 77 | 486 |
| | Advances - Net | (275) | (10) | 1,374 |
| | Cash (Used in) Provided by Financing Activities | (497) | (372) | 1,264 |
| | Net Change in Cash and Temporary Investments | 5 | 48 | (15) |
| | Cash and Temporary Investments at Beginning of Year | 83 | 35 | 50 |
| | Cash and Temporary Investments at End of Year | \$88 | \$83 | \$35 |
| CHANGES IN CURRENT ASSETS AND LIABILITIES | Accounts Receivable | \$25 | \$76 | \$58 |
| | Inventories | (18) | 8 | (49) |
| | Other Current Assets | (25) | 89 | 36 |
| | Accounts, Wages and Vacation Payable | 73 | – | (169) |
| | Debt Due Within One Year | (3) | 32 | (51) |
| | Other Current Liabilities | (3) | (139) | (91) |
| | Net Changes in Current Assets and Liabilities | \$49 | \$66 | \$(266) |

Refer to the Union Pacific Corporation 2000 Annual Report for additional information.

FINANCIAL AND OPERATING STATISTICS

UNION PACIFIC RAILROAD COMPANY

for the year ended December 31

| | 2000 | 1999 | 1998 | 1997 | 1996 |
|--|------|------|------|------|------|
|--|------|------|------|------|------|

CAPITAL EXPENDITURES (millions of dollars, includes long-term operating leases)

| | | | | | |
|----------------------|----------------|----------------|----------------|----------------|----------------|
| Track | \$1,066 | \$961 | \$989 | \$1,030 | \$647 |
| Locomotives | 250 | 468 | 655 | 622 | 506 |
| Freight Cars | 172 | 85 | 200 | 129 | 246 |
| Facilities and Other | 363 | 425 | 549 | 504 | 283 |
| Total | \$1,851 | \$1,939 | \$2,393 | \$2,285 | \$1,682 |

EQUIPMENT OWNED OR LEASED AT YEAR-END

| | | | | | |
|---------------------------|---------|---------|---------|---------|---------|
| Locomotives | 7,007 | 6,969 | 7,083 | 6,966 | 6,755 |
| Freight Cars: (a) | | | | | |
| ■ Covered Hoppers | 37,607 | 39,212 | 40,097 | 41,149 | 42,406 |
| ■ Box Cars | 18,342 | 20,864 | 23,263 | 24,718 | 22,934 |
| ■ Open-Top Hoppers | 18,683 | 19,828 | 20,324 | 20,674 | 20,989 |
| ■ Gondolas | 17,480 | 18,099 | 17,828 | 16,083 | 15,325 |
| ■ Other | 16,557 | 16,726 | 18,264 | 17,143 | 19,675 |
| Total Freight Cars | 108,669 | 114,729 | 119,776 | 119,767 | 121,329 |
| Work Equipment | 6,616 | 9,927 | 9,218 | 10,045 | 11,631 |
| Bad Order Ratio (percent) | 5.5 | 5.4 | 4.5 | 4.4 | 4.1 |

AVERAGE AGE OF EQUIPMENT (years)

| | | | | | |
|--------------|------|------|------|------|------|
| Locomotives | 14.9 | 15.4 | 14.4 | 14.4 | 13.7 |
| Freight Cars | 20.9 | 19.3 | 20.1 | 19.3 | 19.2 |

TRACK MILES AT YEAR-END

| | | | | | |
|-----------------------------------------------------------|---------------|---------------|---------------|---------------|---------------|
| Main Line | 26,914 | 26,963 | 27,197 | 27,421 | 27,406 |
| Branch Line | 6,121 | 6,378 | 6,509 | 7,526 | 8,431 |
| Yards, Sidings, and Other Main Line | 21,564 | 21,660 | 21,597 | 21,588 | 21,915 |
| Total | 54,599 | 55,001 | 55,303 | 56,535 | 57,752 |
| Track Miles of Continuous Welded Rail at Year-End | 24,855 | 24,771 | 23,647 | 23,392 | 23,172 |
| Track Miles Under Centralized Traffic-Control at Year-End | 17,163 | 16,199 | 15,944 | 15,590 | 15,277 |

TRACK MILES OF RAIL INSTALLED AND REPLACED

| | | | | | |
|-----------------------------------------|-------|-------|-------|-------|-------|
| ■ New | 943 | 950 | 858 | 716 | 451 |
| ■ Used | 242 | 444 | 341 | 273 | 362 |
| Track Miles Ballasted | 6,967 | 4,579 | 3,259 | 3,557 | 4,503 |
| Ties Installed and Replaced (thousands) | 3,332 | 3,293 | 2,961 | 3,853 | 2,919 |

(a) Includes owned and leased freight cars with Union Pacific system marks.

Capital Expenditure amounts and Equipment and Track statistics include the effects of the Southern Pacific and Chicago & North Western acquisitions as of October 1, 1996 and May 1, 1995, respectively.

Refer to the Union Pacific Corporation 2000 Annual Report for additional information.