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The Union Pacific team is focused on being the best in **Safety, Service and Operational Excellence**. It defines how we win and grow: Safely delivering the service we sold our customers, investing in our railroad, using our resources and assets efficiently, and proactively engaging with our teams and stakeholders.

| 2024 FAST FACTS    |                 |
|--------------------|-----------------|
| Miles of Track     | 644             |
| Annual Payroll     | \$44.9 million  |
| In-State Purchase  | \$194.5 million |
| Capital Investment | \$36 million    |
| Community Giving   | \$115,000       |
| Employees          | 338             |

| RAIL CARS IN MINNESOTA |            |            |  |
|------------------------|------------|------------|--|
| Year                   | Originated | Terminated |  |
| 2020                   | 86,250     | 22,267     |  |
| 2021                   | 97,683     | 30,139     |  |
| 2022                   | 96,691     | 30,845     |  |
| 2023                   | 115,778    | 32,554     |  |
| 2024                   | 119,278    | 36,184     |  |

# **TOP FIVE COMMODITIES IN 2024\***

| Shipped                  | Received                 |
|--------------------------|--------------------------|
| 1. Grain                 | 1. Intermodal-Wholesale  |
| 2. Meals & Oils          | 2. Fertilizer            |
| 3. Biofuels & Sweeteners | 3. Non-Metallic Minerals |
| 4. Intermodal-Wholesale  | 4. Industrial Chemicals  |
| 5. Petcoke               | 5. Assembled Autos       |

\* By volume

#### SUPPORTING MINNESOTA'S ECONOMY

Union Pacific serves the Land of 10,000 Lakes, operating two main rail corridors along the state's southern border. Rail cars safely and reliably transport the state's bountiful crops, including grain and sugar beets. Other principal commodities

handled include fertilizer, finished vehicles and sand.

Minnesota is home to the world's largest open pit iron ore mine, according to the state's Department of Natural Resources. Taconite, a lowgrade iron ore, is exported from



Minnesota by Union Pacific trains and delivered to a mill to be melted into steel.

Union Pacific efficiently serves other producers, including flour mills, malt houses, soybean processors and ethanol plants. These commodities are transported by Union Pacific trains to destinations across the United States.

# **HELPING COMMUNITIES THRIVE**

Union Pacific proudly supports Minnesota organizations through its <u>Community Ties Giving Program</u>. In 2024, Union Pacific provided more than \$115,000 to local groups, such as Saint James Ambulances Association, River Bend Nature Center and Children's Museum of Southern Minnesota. Grants were awarded to programs meeting one of Union Pacific's philanthropic objectives: helping communities prevent and prepare for incidents and emergencies; fostering skills development for familysupporting jobs; equipping community members with opportunities to live healthy, vital lives; and advancing the health of our environment.



#### **INVESTING IN SAFETY**

Rail is the safest way to move large quantities of freight over land. In fact, freight rail is 17 times safer than trucks per gross ton miles, according to data from the Federal Railroad Administration (FRA) and U.S. Department of Transportation.



Union Pacific continues to advance its commitment to safety through enhanced training, a strengthened safety culture, targeted infrastructure investments and the integration of cutting-edge technology.

From 2020-2024, Union Pacific invested \$161 million strengthening its Minnesota infrastructure. Projects include new ties and rail, as well as bridge maintenance.

Union Pacific special agents work in tandem with local law enforcement officers to enhance safety along rail corridors. In 2024, Union Pacific trained 6,000 first responders in communities across our network to support emergency preparedness and share best practices.

# HARNESSING TECHNOLOGY

Union Pacific leverages cutting-edge technology to keep people, communities and freight safe. From real-time monitoring systems to predictive analytics, innovation is helping the railroad operate smarter and more sustainably.

As part of more than \$30 million in safety and security investments, Union Pacific uses drones to gather aerial data and help crews safely assess infrastructure.

Programs like Train Builder enable us to safely increase train length and deliver goods faster, while customer-facing platforms like UPGo and Fast Gate streamline intermodal terminal access. GPS tracking improves shipment visibility across the network, enhancing efficiency and service.

Foundational to these efforts is Positive Train Control (PTC), a GPS- and sensor-based system that monitors train speed and track conditions in real time. When a potential hazard is detected, PTC alerts the crew or automatically stops the train.

Working alongside PTC is the Energy Management System (EMS), installed on more than 3,500 locomotives. Acting like intelligent cruise control, EMS uses real-time data to improve train handling and optimize fuel consumption.

Union Pacific is also using technology to drive fuel efficiency. One train can take several hundred trucks off

Minnesota's already congested highways. One train can move 1 ton of freight nearly 500 miles on a gallon of fuel, generating a carbon footprint that is 75% less than trucks.

# **CONNECTING THE NATION**

One of America's most recognized companies, Union Pacific Railroad (NYSE: UNP) connects 23 states in the western two-thirds of the country by rail, providing a critical link in the global supply chain. From 2015-2024, Union Pacific invested approximately \$34 billion in its network and operations to support America's transportation infrastructure. The railroad's diversified business mix includes its Bulk, Industrial and Premium business groups. Union Pacific serves many of the fastest-growing U.S. population centers, operates from all major West Coast and Gulf Coast ports to eastern gateways, connects with Canada's rail systems and is the only railroad serving all six major Mexico gateways. Union Pacific provides value to its approximately 10,000 customers by delivering products in a safe, reliable and fuel-efficient manner.

# UNLEASHING ECONOMIC INNOVATION

The <u>Association of American Railroads</u> estimates U.S. railroads contributed \$233.4 billion in total economic output in 2023, supporting business activity and nearly 750,000 jobs across the economy. Rail is not just a means of moving goods and people – it is a force multiplier for the U.S. economy. It sustains jobs, reduces business costs, fuels supply chains, facilitates trade, and delivers critical public benefits like lower emissions and reduced highway congestion. A strong rail industry is essential to keeping the U.S. competitive, resilient and vibrant – a pillar in America's economic success.

# **CONTACT US**

- 24-Hour Emergency Hotline: (888) 877-7267
- Corporate Headquarters: (888) 870-8777
- <u>Community Contacts</u>
- Media Contacts