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# NON-CONSTRUCTION PROJECT MILESTONES

| Project Milestone   | Responsible Party        |
|---|--------------------------|
| <b>Research &amp; Discovery</b><br><i>Estimated Timeline is One Month</i><br>AccessUP questionnaire submitted online by customer.   | Industry                 |
| Union Pacific contacts customer to discuss business opportunity and rail project.   | Union Pacific            |
| Union Pacific conducts site location research for rail service, real estate and road crossing requirements.   | Union Pacific            |
| <b>Union Pacific Operational Review and Signoff for Service Plan</b><br><i>Estimated Timeline is 2-4 Weeks</i><br>Union Pacific reviews Operating Service plan and Rail Crossings and approves if no objections.                    | Union Pacific            |
| If required, track Inspection takes place on industry track and Union Pacific switches. Industry and Union Pacific responsible for inspections on the sections of track identified by Union Pacific.                                | Union Pacific & Industry |
| Union Pacific sends Industry notification providing track inspection feedback and any rehab costs required to proceed.  | Union Pacific & Industry |
| <b>Customer &amp; Union Pacific Execute Required Agreements</b><br><i>Estimated Timeline is 2-4 Weeks</i><br>Union Pacific "Acceptance of Rail Project" service letter email sent to customer once Union Pacific approvals are met. | Union Pacific            |
| Customer responds to service letter email.  | Industry                 |
| Union Pacific Real Estate sends a Letter Agreement with any required customer fees/deposits to be paid to advance project.  | Union Pacific & Industry |
| Draft Track Agreement sent to Industry for review.  | Union Pacific            |
| Track Agreement sent for signature and customer signs and returns for execution.  | Union Pacific & Industry |
| <b>Rehab on Track Begins (If Required)</b><br><i>Estimated Timeline is 1-6 Months</i><br>Any applicable rehab completed by Industry.  | Industry                 |
| Any applicable rehab completed by Union Pacific.  | Union Pacific            |
| Rail project is turned over to Union Pacific Operations to prepare for service.   | Union Pacific            |
| <b>Operating to Begin Service</b><br><i>Estimated Timeline 2-3 Days</i><br>Union Pacific updates system with spotting instructions and track capacity.  | Union Pacific            |