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UNION PACIFIC

Carrier Partner Newsletter | Q3 2026
Building Stronger Partnerships for 2027

Thank You for Your Partnership

As we approach year-end, the Union Pacific Supply Transportation Team would like to thank our carrier partners for their continued commitment to safety, service, and operational excellence throughout 2026. Your partnership plays a critical role in supporting our transportation network and ensuring the successful movement of freight across our operations.

Throughout the year, carriers across our network have demonstrated flexibility and responsiveness in navigating capacity fluctuations, service challenges, and changing operational requirements. Your commitment to delivering safe and reliable transportation solutions continues to be instrumental in helping us meet business objectives and customer expectations.

As we prepare for 2027, we remain focused on strengthening carrier partnerships, improving communication, enhancing visibility, and leveraging technology to drive greater efficiency across our network.

Year-End Action Required

As part of our year-end close process, carriers are asked to review all outstanding invoices, open balances, billing discrepancies, and remittance information prior to December 31, 2026.

Action Items:
- Submit all outstanding invoices
- Review outstanding balances and aged receivables
- Resolve invoice discrepancies
- Verify remittance and banking information
- Address open payment inquiries

We encourage carriers to begin these reviews as soon as possible to avoid potential delays associated with year-end processing activities.

SAP Transportation Management Update

Western Region Go-Live | Early 2027

Union Pacific continues to invest in transportation technology that supports improved visibility, operational efficiency, and collaboration with our carrier partners. Implementation of SAP Transportation Management (SAP TM) in the Western Region remains scheduled for Early 2027.

The SAP TM platform will provide enhanced transportation visibility, improved operational reporting, more streamlined communication, increased process efficiency, and better performance measurement capabilities. Additional onboarding information, training materials, and implementation guidance will be distributed in advance of go-live.

Claims Process Reminder

Providing complete and accurate documentation remains one of the most important factors in achieving timely claims resolution.

Required Documentation:
- Front photo
- Rear photo
- Left-side photo
- Right-side photo
- Photos of all visible damage

When equipment keys are left onsite or at an agreed-upon location, carriers should also communicate the precise drop location to the appropriate field contact.

"Truck driving is a lifestyle, not a job." – Les Auger

Operational Excellence Through Communication

Maintaining service reliability requires proactive communication and timely information sharing. Early notification of operational challenges enables both organizations to assess impacts, identify alternatives, and minimize disruption to business operations.

Please communicate capacity constraints, service disruptions, weather-related impacts, ETA changes, route delays, and equipment shortages as early as possible.

Looking Ahead to 2027

As we move into 2027, our shared focus remains centered on operational excellence and continuous improvement across the transportation network. Together, we will continue building processes and capabilities that support long-term success for both Union Pacific and our carrier partners.

2027 Carrier Priorities:
- Strong Carrier Partnerships
- Enhanced Shipment Visibility
- Technology Advancement
- Operational Excellence
- Transparent Communication
- Continuous Improvement

Thank You

On behalf of the Union Pacific Supply Transportation Team, thank you for your continued partnership and commitment throughout 2026. We appreciate the contributions of our carrier partners and look forward to working together to achieve another successful year in 2027.