

UNION PACIFIC IN IOWA



BUILDING AMERICA®

2020 FAST FACTS

Miles of Track	1,434
Annual Payroll.....	\$116.6 million
In-State Purchases	\$59.9 million
Capital Investment	\$163.5 million
Community Giving	\$490,898
Employees	1,208
U.S. Jobs Supported*	10,872

**Each American freight rail job supports 9 jobs elsewhere in the U.S. economy. (Association of American Railroads)*



RAIL CARS ORIGINATED IN IOWA

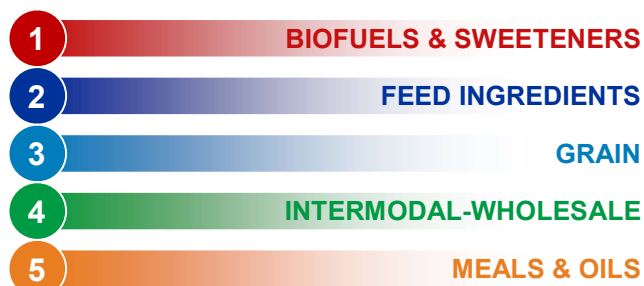
2016.....	221,674
2017.....	204,977
2018.....	223,541
2019.....	198,979
2020.....	202,325

RAIL CARS TERMINATED IN IOWA

2016.....	128,713
2017.....	121,716
2018.....	132,157
2019.....	119,850
2020.....	101,080

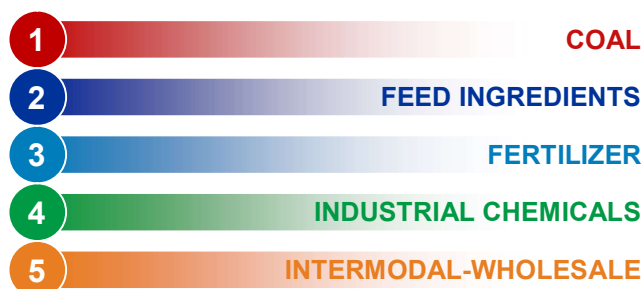
TOP FIVE COMMODITIES SHIPPED

2020 BY VOLUME



TOP FIVE COMMODITIES RECEIVED

2020 BY VOLUME



SUPPORTING IOWA'S ECONOMY

Union Pacific crisscrosses the Hawkeye State. The east-west line from Council Bluffs to Clinton provides a direct route from Chicago to the West Coast, while the north-south line runs through Des Moines connecting Minneapolis-St. Paul to Kansas City.

Known for having some of the nation's most fertile soil, Union Pacific carries the state's corn, soybean and oats crops. Union Pacific trains transport millions of tons of coal to utility and agricultural-based customers. Ethanol is another principal commodity moved by Union Pacific.

Giant wind turbines dot Iowa's landscape. Union Pacific's subsidiary Loup Logistics provides door-to-door shipping and logistics services to work with customers and deliver turbine components to distribution centers. From there, the parts are trucked to wind farm projects.

Union Pacific proudly supports Iowa nonprofit organizations through its Community Ties Giving Program. In 2020, the company provided more than \$490,000 to charitable groups, such as Ames Chamber of Commerce, All Care

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Health Center and Pottawattamie Conservation Foundation. Grants are awarded to programs meeting one of Union Pacific's philanthropic objectives: helping communities prevent and prepare for accidents and emergencies; fostering skills development for family-supporting jobs; and creating vibrant community spaces.

INVESTING IN SAFETY

The safety of Union Pacific's employees, customers and the communities it operates in is the company's No. 1 priority. From 2016-2020, Union Pacific invested more than \$389 million strengthening its Iowa infrastructure. Annual projects include new ties and rail, as well as bridge maintenance.

Union Pacific annually hosts UP CARES operations targeting risky driver and pedestrian behavior around railroad tracks. Union Pacific special agents work in tandem with local law enforcement officers to enhance rail safety. The goal is decreasing crossing accidents, and, ultimately, eliminating them.

DRIVING INNOVATION AND SUSTAINABILITY

Union Pacific's rails are technological runways enhanced with GPS, specialized sensors and, in some areas, Positive Train Control (PTC). PTC is an advanced system designed to automatically stop a train before certain incidents occur, such as train-to-train collisions and derailments caused by excessive speed or movement through misaligned track switches. PTC is installed on 100% of required Union Pacific rail lines; implementation efforts also ensured interoperability with other freight and passenger railroads operating on our tracks.

Unmanned Aerial Systems (UAS), or drones, are part of Union Pacific's safety tool kit, collecting valuable information at derailment sites and natural disaster incidents, allowing the company to assess its infrastructure and respond while keeping employees out of harm's way. Union Pacific is pioneering autonomous drone infrastructure inspection technology, enabling the company to fly drones in places without GPS coverage, such as within or under a large metal bridge or into deep culverts.

The company is using technology to drive fuel efficiency. One train can take several hundred trucks off Iowa's already congested highways. A Union Pacific train can move a ton of freight 454 miles on a single gallon of diesel fuel, generating a carbon footprint that is 75% less than trucks.

AMERICA'S PREMIER RAILROAD

One of America's most recognized companies, Union Pacific Railroad (NYSE: UNP) connects 23 states in the western two-thirds of the country by rail, providing a critical link in the global supply chain. From 2011-2020, Union Pacific invested approximately \$35 billion in its network and operations to support America's transportation infrastructure. The railroad's diversified business mix includes its Bulk, Industrial and Premium business groups. Union Pacific serves many of the fastest-growing U.S. population centers, operates from all major West Coast and Gulf Coast ports to eastern gateways, connects with Canada's rail systems and is the only railroad serving all six major Mexico gateways. Union Pacific provides value to its roughly 10,000 customers by delivering products in a safe, reliable, fuel-efficient and environmentally responsible manner.

CONTACT US

24-Hour Emergency Hotline – Response Management:
(888) 877-7267

Corporate Headquarters:
(402) 544-5000 or (888) 870-8777

Community Contacts:
www.up.com/aboutup/community/community_contacts

Media Contacts:
www.up.com/media/contacts