

UNION PACIFIC IN LOUISIANA



BUILDING AMERICA®

2019 FAST FACTS

Miles of Track	1,143
Annual Payroll.....	\$112.7 million
In-State Purchases	\$37.6 million
Capital Investment	\$83 million
Community Giving	\$301,900
Employees	1,031
U.S. Jobs Supported*	9,279

*Each American freight rail job supports 9 jobs elsewhere in the U.S. economy. (Association of American Railroads)



RAIL CARS ORIGINATED IN LOUISIANA

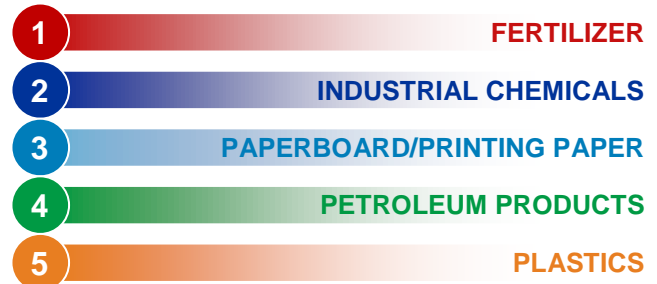
2015.....	189,516
2016.....	190,779
2017.....	193,837
2018.....	204,468
2019.....	206,155

RAIL CARS TERMINATED IN LOUISIANA

2015.....	142,272
2016.....	106,687
2017.....	79,434
2018.....	99,639
2019.....	104,740

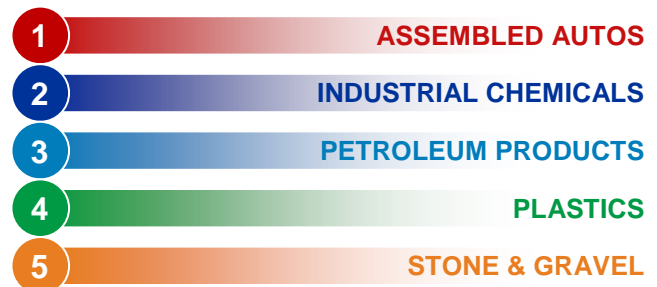
TOP FIVE COMMODITIES SHIPPED

2019 BY VOLUME



TOP FIVE COMMODITIES RECEIVED

2019 BY VOLUME



UNION PACIFIC: DRIVING LOUISIANA GROWTH

Union Pacific operates on 1,143 miles of track in Louisiana, connecting businesses and industries in all four corners of the state and beyond. Union Pacific's Louisiana employees serve customers representing many different industries, driving the state's economic growth.

Union Pacific plays a significant role in the stalwart petrochemical industry that has been a Louisiana fixture for decades. Crude oil trains deliver to in-state refineries, while rail cars carrying industrial chemicals, plastics and other petroleum products are exported out of Louisiana. Consumer sector growth is increasing the intermodal and wholesale shipments originating in the state.

To facilitate the wide variety of customer shipments, Union Pacific operates a number of facilities in Louisiana, including an intermodal facility in Westwego and major classification yard in Livonia. Union Pacific serves three ports: Lake Charles, Baton Rouge and New Orleans.

Union Pacific invests private capital to maintain and improve its infrastructure. From 2015-2019, Union Pacific

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spent more than \$565 million on Louisiana tracks, structures and facilities.

INNOVATIVE SOLUTIONS

Union Pacific's rails are technological runways enhanced with GPS, specialized sensors and, in some areas, Positive Train Control (PTC). PTC is an advanced system designed to automatically stop a train before certain incidents occur, such as train-to-train collisions and derailments caused by excessive speed or movement through misaligned track switches. PTC is installed on 100% of required Union Pacific rail lines; implementation efforts continue to ensure interoperability with other freight and passenger railroads operating on our tracks by the end of 2020.

Union Pacific develops innovative services for its Louisiana customers, like a Storage-In-Transit (SIT) yard in Pointe Coupee Parish. The 750-car capacity yard stores plastic pellet-filled covered hoppers ready to depart quickly to markets across the rail system, giving Union Pacific and its customers a competitive advantage.

Union Pacific, Port of Greater Baton Rouge and Port Tenants partnered to improve the port's world-class rail infrastructure. A receiving track and chambering yard ensure the port's tenants are competitive and can take advantage of the flexibility rail service provides. This work has already paid dividends, with major international firms relocating to Louisiana to take advantage of its resources.

SERVING MORE THAN JUST CUSTOMERS

The benefits of Union Pacific's franchise extend beyond its customers. Freight trains generate a carbon footprint that is an average of 75% less than trucks with each train can carry the equivalent cargo of approximately 300 trucks.

Union Pacific proudly supports Louisiana nonprofit organizations through its Community Ties Giving Program. In 2019, Union Pacific donated more than \$300,000 to Louisiana charitable organizations, such as the Cane River National Heritage Area, Louisiana Endowment for the Humanities and Shreveport Regional Arts Council. Grants are awarded to programs meeting one of Union Pacific's philanthropic objectives: helping communities prevent and prepare for accidents and emergencies; fostering skills development for family-supporting jobs; and creating vibrant community spaces.

AMERICA'S PREMIER RAILROAD

One of America's most recognized companies, Union Pacific Railroad (NYSE: UNP) connects 23 states in the western two-thirds of the country by rail, providing a critical link in the global supply chain. From 2010-2019, Union Pacific invested approximately \$35 billion in its network and operations to support America's transportation infrastructure. The railroad's diversified business mix includes its Bulk, Industrial and Premium business groups. Union Pacific serves many of the fastest-growing U.S. population centers, operates from all major West Coast and Gulf Coast ports to eastern gateways, connects with Canada's rail systems and is the only railroad serving all six major Mexico gateways. Union Pacific provides value to its roughly 10,000 customers by delivering products in a safe, reliable, fuel-efficient and environmentally responsible manner.

CONTACT US

24-Hour Emergency Hotline – Response Management:
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Community Contacts:
www.up.com/aboutup/community/community_contacts

Media Contacts:
www.up.com/media/contacts