

UNION PACIFIC IN OKLAHOMA



BUILDING AMERICA®

2020 FAST FACTS

Miles of Track	1,240
Annual Payroll.....	\$30.1 million
In-State Purchases	\$118.5 million
Capital Investment	\$17.4 million
Community Giving	\$234,066
Employees	272
U.S. Jobs Supported*	2,448

**Each American freight rail job supports 9 jobs elsewhere in the U.S. economy. (Association of American Railroads)*



RAIL CARS ORIGINATED IN OKLAHOMA

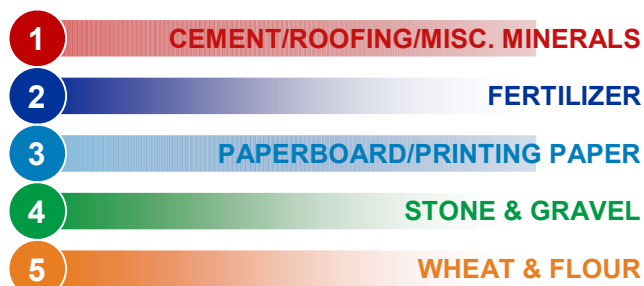
2016.....	44,854
2017.....	40,570
2018.....	44,574
2019.....	38,591
2020.....	38,692

RAIL CARS TERMINATED IN OKLAHOMA

2016.....	79,961
2017.....	86,929
2018.....	84,813
2019.....	53,163
2020.....	40,656

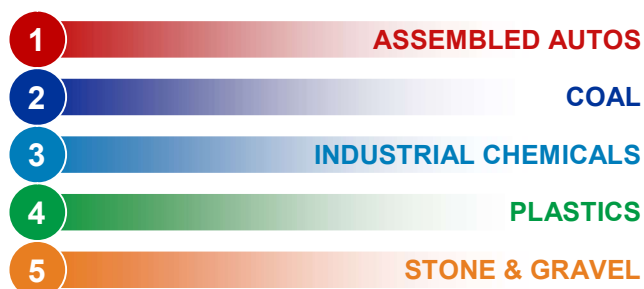
TOP FIVE COMMODITIES SHIPPED

2020 BY VOLUME



TOP FIVE COMMODITIES RECEIVED

2020 BY VOLUME



UNION PACIFIC: DRIVING OKLAHOMA GROWTH

Oklahoma is a vital link in Union Pacific's north-south corridor between the Midwest and the Gulf Coast. A number of Oklahoma industries enjoy the benefits of freight rail. Union Pacific provides the state with a robust rail infrastructure that helps drive the state economy.

In addition to shipping coal and grain through the state, Union Pacific provides Oklahoma wheat, cement and aggregate producers a means to move their product outside the state. The drilling industry in western Oklahoma receives pipe and frac sand on Union Pacific trains.

Union Pacific invests private capital to maintain and improve its infrastructure in Oklahoma and across its network. From 2016-2020, Union Pacific spent more than \$262 million on Oklahoma tracks, structures and facilities. This commitment to providing a safe, reliable and efficient network makes Union Pacific a valuable resource in attracting new business and industry.

UNION PACIFIC IN OKLAHOMA

INNOVATIVE SOLUTIONS

Union Pacific operates yards and facilities throughout the state, providing many opportunities to deploy innovative technologies and operating practices. Mobile work orders allow train crews to use hand-held devices to record in real-time when they drop off or pick up customers' rail cars. Automatic Equipment Identification readers in the yard can pinpoint the locations of rail cars for more efficient switching and to inform customers. Improved efficiencies within Union Pacific's rail yards promote fluidity across the entire network.

Union Pacific's rails are technological runways enhanced with GPS, specialized sensors and, in some areas, Positive Train Control (PTC). PTC is an advanced system designed to automatically stop a train before certain incidents occur, such as train-to-train collisions and derailments caused by excessive speed or movement through misaligned track switches. PTC is installed on 100% of required Union Pacific rail lines; implementation efforts also ensured interoperability with other freight and passenger railroads operating on our tracks.

SERVING MORE THAN JUST CUSTOMERS

The benefits of Union Pacific's world-class franchise extend beyond its customers. Union Pacific trains can move one ton of freight 454 miles on a single gallon of diesel, generating a carbon footprint that is 75% less than trucks. One train can take several hundred trucks off Oklahoma's already congested highways.

Union Pacific proudly supports Oklahoma nonprofit organizations through its Community Ties Giving Program. In 2020, Union Pacific donated \$234,000 to Oklahoma local organizations, including Girl Scouts Western Oklahoma, Tulsa Children's Museum and Muskogee Area Arts Council. Grants are awarded to programs meeting one of Union Pacific's philanthropic objectives: helping communities prevent and prepare for accidents and emergencies; fostering skills development for family-supporting jobs; and creating vibrant community spaces.

AMERICA'S PREMIER RAILROAD

One of America's most recognized companies, Union Pacific Railroad (NYSE: UNP) connects 23 states in the western two-thirds of the country by rail, providing a critical link in the global supply chain. From 2011-2020, Union Pacific invested approximately \$35 billion in its network and operations to support America's transportation infrastructure. The railroad's diversified business mix includes its Bulk, Industrial and Premium business groups. Union Pacific serves many of the fastest-growing U.S. population centers, operates from all major West Coast and Gulf Coast ports to eastern gateways, connects with Canada's rail systems and is the only railroad serving all six major Mexico gateways. Union Pacific provides value to its roughly 10,000 customers by delivering products in a safe, reliable, fuel-efficient and environmentally responsible manner.

CONTACT US

24-Hour Emergency Hotline – Response Management:
(888) 877-7267

Corporate Headquarters:
(402) 544-5000 or (888) 870-8777

Community Contacts:
www.up.com/aboutup/community/community_contacts

Media Contacts:
www.up.com/media/contacts