

UNION PACIFIC IN WASHINGTON



2019 FAST FACTS

Miles of Track	540
Annual Payroll.....	\$25.7 million
In-State Purchases	\$154.9 million
Capital Investment	\$24.9 million
Community Giving	\$144,000
Employees	300
U.S. Jobs Supported*	2,700

*Each American freight rail job supports 9 jobs elsewhere in the U.S. economy. (Association of American Railroads)



RAIL CARS ORIGINATED IN WASHINGTON

2015.....	260,291
2016.....	273,689
2017.....	266,953
2018.....	271,828
2019.....	248,277

RAIL CARS TERMINATED IN WASHINGTON

2015.....	250,613
2016.....	268,265
2017.....	278,656
2018.....	259,989
2019.....	243,828

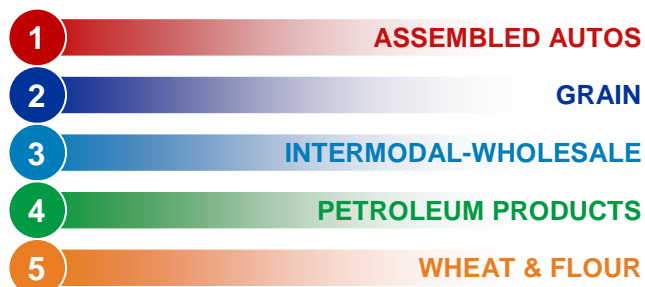
TOP FIVE COMMODITIES SHIPPED

2019 BY VOLUME



TOP FIVE COMMODITIES RECEIVED

2019 BY VOLUME



UNION PACIFIC IN WASHINGTON

Union Pacific serves many of the 75 ports across the state of Washington, notably Seattle, Tacoma and Kalama, helping strengthen development and the economy in communities throughout the state. Union Pacific is a proud partner and supporter of the Northwest Seaport Alliance, whose cargo and container operations are a hub for regional and global trade.

Union Pacific's Freight Mobility Strategic Investment Board (FMSIB) partnership furthers our efforts to enhance Washington's transportation infrastructure and better serve our Washington customers. Grade separations, crossing safety and other transportation topics critical to residents of Union Pacific's Washington communities are a major focus of FMSIB's Union Pacific collaboration.

Union Pacific's community focus is embedded in the company culture. In Washington, this means fostering critical relationships with the Puyallup Native American Tribe, as well as in the cities and towns where Union Pacific trains operate.

UNION PACIFIC IN WASHINGTON

Union Pacific operates two north-south main lines in Washington, with a connection to the Canadian rail system. From 2015-2019, Union Pacific invested more than \$108 million strengthening Washington's transportation infrastructure.

Union Pacific proudly supports Washington nonprofit organizations through its Community Ties Giving Program. In 2019, the company provided \$144,000 to charitable groups, including the Agriculture and Forestry Education Foundation, Big Brothers-Big Sisters of the Inland Northwest, and Boys and Girls Club of Spokane County. Grants are awarded to programs meeting one of Union Pacific's philanthropic objectives: helping communities prevent and prepare for accidents and emergencies; fostering skills development for family-supporting jobs; and creating vibrant community spaces.

DRIVING INNOVATION AND SUSTAINABILITY

Union Pacific's rails are technological runways enhanced with GPS, specialized sensors and, in some areas, Positive Train Control (PTC). PTC is an advanced system designed to automatically stop a train before certain incidents occur, such as train-to-train collisions and derailments caused by excessive speed or movement through misaligned track switches. PTC is installed on 100% of required Union Pacific rail lines; implementation efforts continue to ensure interoperability with other freight and passenger railroads operating on our tracks by the end of 2020.

Union Pacific's refrigerated and cold storage operations, Cold Connect, play a key role in Union Pacific's Food Network transporting fruits, vegetables and other temperate-sensitive cargo from Wallula, Washington, to customers across the U.S. Cold Connect offers the end-to-end cold chain integrity necessary and compatible for shipping mixed commodities, varied quantities and the storage options necessary to ensure fresh produce transportation nationwide.

Union Pacific has been using drone technology for rail structure inspections since 2014, placing cameras where personnel previously climbed bridges and radio towers. Increasing drone usage may play a part in accomplishing Union Pacific's ultimate goal: zero accidents and zero injuries.

The company is using technology to drive fuel efficiency. One train can take several hundred trucks off Washington's already congested highways. A Union Pacific train can move one ton of freight 444 miles on a single gallon of

diesel, generating a carbon footprint that is 75% less than trucks.

AMERICA'S PREMIER RAILROAD

Union Pacific Railroad is the principal operating company of Union Pacific Corporation (NYSE: UNP). One of America's most recognized companies, Union Pacific Railroad connects 23 states in the western two-thirds of the country by rail, providing a critical link in the global supply chain. From 2010-2019, Union Pacific invested approximately \$35 billion in its network and operations to support America's transportation infrastructure. The railroad's diversified business mix includes its Bulk, Industrial and Premium business groups. Union Pacific serves many of the fastest-growing U.S. population centers, operates from all major West Coast and Gulf Coast ports to eastern gateways, connects with Canada's rail systems and is the only railroad serving all six major Mexico gateways. Union Pacific provides value to its roughly 10,000 customers by delivering products in a safe, reliable, fuel-efficient and environmentally responsible manner.

CONTACT US

24-Hour Emergency Hotline – Response Management:
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(402) 544-5000 or (888) 870-8777

Community Contacts:
www.up.com/aboutup/community/community_contacts

Media Contacts:
www.up.com/media/contacts