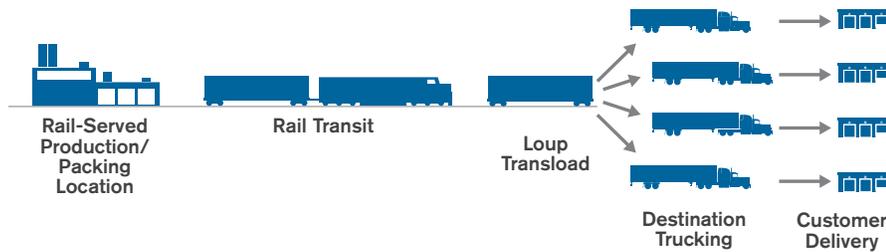




LOUP - NO TRACKS FOR FOOD SHIPMENTS? NO PROBLEM.

The Savings of Rail with the Ease of Truck

Rail offers a smarter way to ship food. But what if you don't have tracks at your door? And is it really as easy as truck? Loup combines truck and rail service to give you the benefits of rail with the ease of ordering a truck.



The Benefits of Working With Loup

As a Loup customer, you can:

- Get the benefits of rail with the ease of truck — all with one call, one rate, one invoice
- Save on transportation
- Get customized solutions from a dedicated food shipping expert
- Gain 24/7 visibility from plant to destination
- Ship food products safely
- Make a greener choice



Your Gateway to Rail. As a subsidiary of Union Pacific Railroad, we know how to make rail work for you. If a shipper isn't rail served, we'll arrange for a truck to pick up the product, then we'll move it from truck to train (a process called "transloading") for the rest of the trip. If the receiver isn't rail served, we'll transload it back to truck for final delivery. Simply put: We use trucks to give you access to tracks.



Your One-Stop Shop for Food Shipping. We make this process simple. Because Loup is a one-stop shop for truck, rail and logistics, combining these modes is just as easy as shipping by truck alone — but is much more cost effective. Our experts will tailor a solution to your needs and coordinate with all parties involved. One call, one rate, one invoice, all the benefits of rail. It's as simple as that.

One Call, Multiple Benefits

Loup makes it easy for food shippers to get the benefits of rail — and more. With a single call, you get:

▪ Valuable savings

Rail is often more affordable than truck. Whether it's trucking, transloading, rail or a combination of modes, Loup offers competitive pricing, all in a single rate.

▪ On-time delivery

When product arrives by rail, we can store it in food-grade warehouses for quick delivery by truck, even to multiple locations. This forward positioning ensures you can meet tight delivery deadlines while also saving on transportation costs.

▪ Capacity

One rail car can move the same amount of cargo as three or four truckloads.

▪ Proactive shipment monitoring

Our logistics experts work behind the scenes to keep your products moving and keep you informed of their progress.

▪ A greener choice

Freight trains generate a carbon footprint that is, on average, 75 percent less than trucks. Freight trains are also three to four times more fuel efficient than truck.

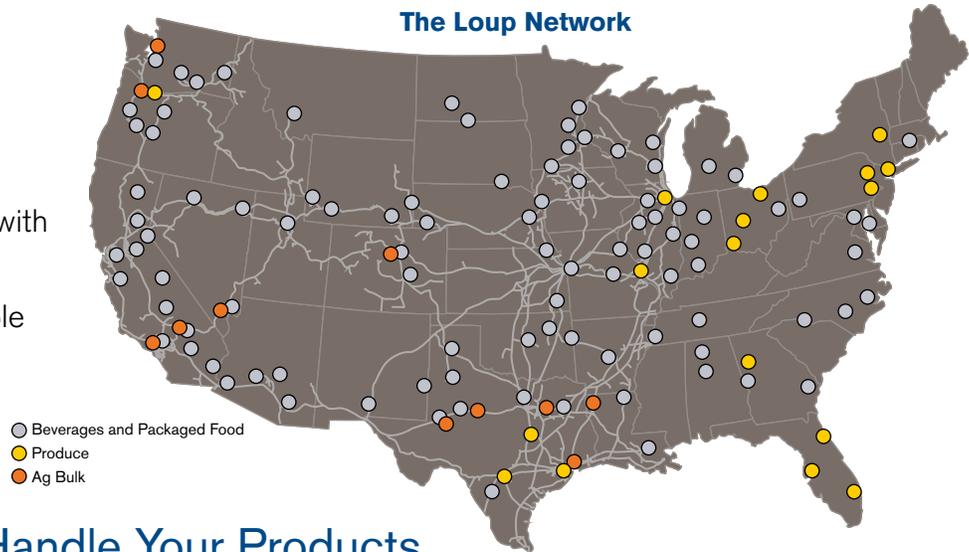
To get started on your food shipping solution, contact Brad Rooker at brooker@up.com or **402-544-7972**.

November 2019



Reliable Service for Food Shippers

We know food can't wait. That's why Loup partners with Union Pacific and their Food Network — and is connected with the entire North American rail system — to provide the reliable service food shippers need.



Our Network Can Handle Your Products

Our network of transload facilities handles a wide variety of agricultural products, including produce, food and dry bulk. We offer:

- **Solutions for safe shipping.** Even if you've never moved your product by rail — or you're concerned about breakage, safety or spoilage — we have a solution to meet your needs.
- **Reliable experience.** Our experienced transloaders know how to handle food safely, and our team has decades of blocking and bracing experience to ship your products safely by rail.
- **The resources for on-demand shipping.** We have a large network of warehouses to store your product for on-demand shipping.
- **The right equipment.** We have the equipment to move your products between trucks and trains. And if specialized equipment is needed, we can acquire it to meet your needs.
- **Delivery to multiple destinations.** If you're shipping to multiple customers in the same market, we can unload the rail car into multiple trucks for separate deliveries.



Beverages and Packaged Food

We have more than 100 transload partners currently ready to move canned goods, beverages, packaged foods and other food-grade palletized goods — and more, as needed.



Produce

Our existing network has more than 20 locations currently transloading produce, so we know how to handle your fresh products. These facilities are also located near key produce markets — but they can just as easily handle other food commodities, too.



Ag Bulk

We have hundreds of transloaders in our network capable of handling dry bulk agricultural products, many of which are already equipped to safely handle bulk products like malt, grain, flour, sugar and more.

To get started on your food shipping solution, contact Brad Rooker at brooker@up.com or **402-544-7972**.