



BUILDING AMERICA®



Rail 2 Sail

Simplifying Your Export Metal Shipments

Ferrous Metals Program

Our partner in this program:



Overview

Union Pacific is pleased to offer the **Rail 2 Sail** Ferrous Metals program. This international transportation program is designed to simplify shipping metal products from points in North America to the U.S. Gulf and West Coast ports for export and beyond.

Rail 2 Sail offers competitive pricing and high-touch logistics support to create a user-friendly experience for shipping your export metal shipments by rail.

Rail 2 Sail offers:

- Simplified pricing (complete door-to-door international rates are available).
- Seamless service from rail and non-rail served customers to port of export and beyond.
- Dedicated Union Pacific Distribution Services (UPDS) operations point-of-contact.
- Rail shipments proactively managed to meet specified sailing dates.
- Real time visibility – on rail, in port and while at sea.
- Single freight bill for all **Rail 2 Sail** charges.

Rail 2 Sail Features

- UPDS will identify the appropriate rail car is ordered for each shipment.
- UPDS will place car order(s).
- UPDS will monitor the empty rail car from the time that it is assigned to your car order until it is spotted for loading.
- UPDS will coordinate shipment delivery to coincide with your specific sailing date.
- UPDS will proactively monitor the loaded rail car to port, communicate and coordinate with the stevedores and steamship line.
- The above services are provided at no additional charge and will be billed by UPDS on a single freight bill.

Rates do not include:

- Storage exceeding 30 days.
- Rebanding or repair to product.
- Additional charges will be billed by UPDS, or the service provider, directly to the party responsible for the charges.

Products Included

<u>STCC</u>	<u>COMMODITY</u>	<u>STCC</u>	<u>COMMODITY</u>
33121	Ingot or semi-finished	33128	Railway track material
33122	Plate	33151	Wire rope or cable
33123	Coil	33911	Forgings
33124	Bars & rods	33999	Grinding media
33125	Structural	34411	Fabricated structural products
33126	Pipe	34998	Fabricated metal products

Freight Cars

The following car types are typically used in this program:

- Boxcars
- Gondolas (covered, transverse trough coil cars and plain)
- Flatcars

For more information on our typical plain boxcar sizes please visit www.up.com.

Getting Started

Contact your Union Pacific Railroad Sales Representative or contact Craig Ummel of UPDS:

Phone: 402-544-2942

E-mail: cummel@up.com

You will be assigned a UPDS **Rail 2 Sail** representative to assist you during your entire **Rail 2 Sail** shipment.

Refer to www.up.com for updated versions of the **Rail 2 Sail** program.

