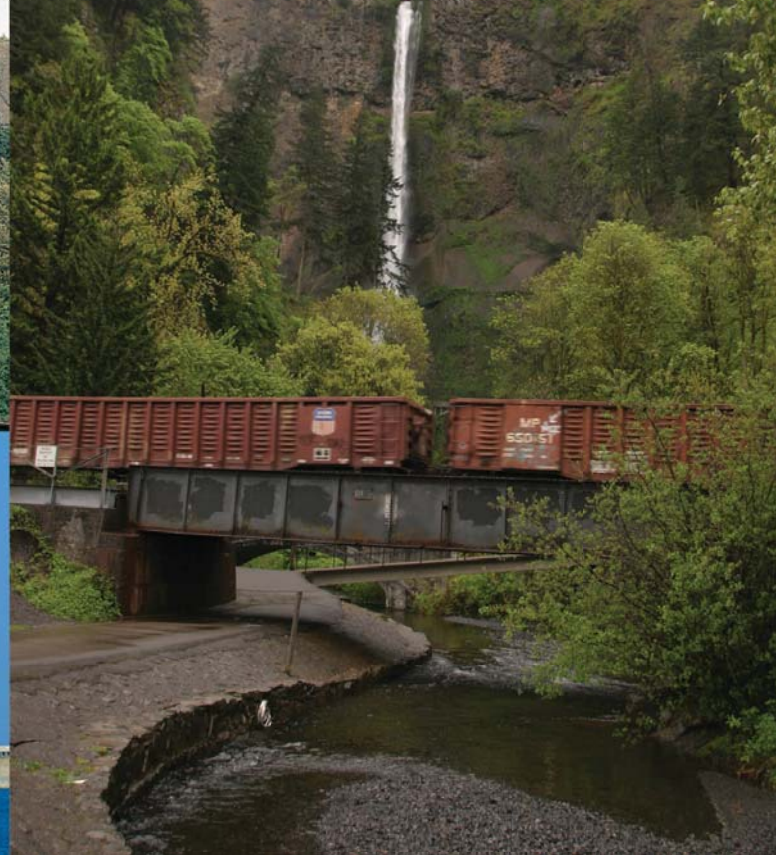




**BUILDING AMERICA®**



## Rail 2 Sail

Simplifying Your Export Scrap Steel Shipments

### Scrap Steel Program

Effective July 20, 2009

Our partner in this program:



## Overview

Union Pacific Railroad is pleased to offer our **Rail 2 Sail** Scrap Steel program designed to simplify your shipments from scrap recycling facilities in North America to U.S. Gulf and West Coast ports. **Rail 2 Sail** offers competitive pricing and logistics support to create a user-friendly experience for shipping your export scrap by rail.

Union Pacific Distribution Services (UPDS) is a wholly-owned subsidiary of Union Pacific Railroad specializing in transportation logistics. UPDS plays a key role in providing value-added **Rail 2 Sail** services.

## Rail 2 Sail Features

- Simplified pricing
- Seamless service from rail-served customers to the port
- Dedicated UPDS operations personnel as a point of contact
- Real-time monitoring of loaded rail cars
- Single freight bill for all **Rail 2 Sail** charges
- Proactive monitoring of your loaded rail car from origin to destination with automatic updates on any schedule revisions
- Coordination of destination transloading at the port

## Getting Started

Contact a **Rail 2 Sail** expert at either UPDS or Union Pacific. You will be assigned a UPDS **Rail 2 Sail** representative to assist you during your entire **Rail 2 Sail** shipment.

### UPDS

John Ivester  
402-544-7979  
E-mail: jaiveste@up.com

### Union Pacific Railroad

Jonathan Fast  
402-544-5353  
E-mail: jdfast@up.com

## Product Included

Standard Transportation Commodity Code (STCC)      Commodity  
40211    Scrap Steel



## Credit Request

New customers shipping in the **Rail 2 Sail** program who have not established credit with either UPDS or Union Pacific will be required to obtain credit with UPDS. To obtain a copy of the credit application, contact Union Pacific Distribution Services at 1-800-877-5633 or visit [www.upds.com](http://www.upds.com). Cash customers may continue to transact business with Union Pacific Distribution Services provided they prepay the freight charges. Please note shipments may be held in transit or at a destination warehouse until payment is received.

## UPDS Waybill Application

Rail cars must be waybilled utilizing Union Pacific Distribution Services' Transload Bill of Lading (TBOL) application. This application can be found at [www.upds.com](http://www.upds.com). For assistance with this application, please contact UPDS at 1-800-877-5633.

## Notes on Pricing

- Charges will be billed by UPDS, or the service provider, directly to the party responsible for the charges
- Basic storage included
- Additional charges may apply