

BUILDING AMERICA®



UNION PACIFIC RAILROAD

Intermodal







# The Premier Intermodal Solution

## *More Markets, More Frequently*

Union Pacific Railroad's intermodal network reaches more markets, more frequently than any other North American railroad. With 32,000 miles of track, our vast network provides extensive access to intermodal ramps in growing population centers across the Western United States. Connecting railroads further extend our market reach, to the East and Canada, as well as to Mexico, where Union Pacific offers unmatched intermodal coverage and serves all six major Mexico gateways. Our proven expertise in Mexico and extensive West and Gulf port access make Union Pacific a dependable international carrier. In addition, we provide service offerings for dry and refrigerated Container on Flat Car (COFC) and Trailer on Flat Car (TOFC) equipment. We are also proud to be the only Western railroad to offer our customers access to North America's largest fleet of rail-owned domestic containers.

With unbeatable domestic and international transportation solutions, innovative customer tools and commitment to capacity growth, Union Pacific is the premier intermodal solution in North America.



# International

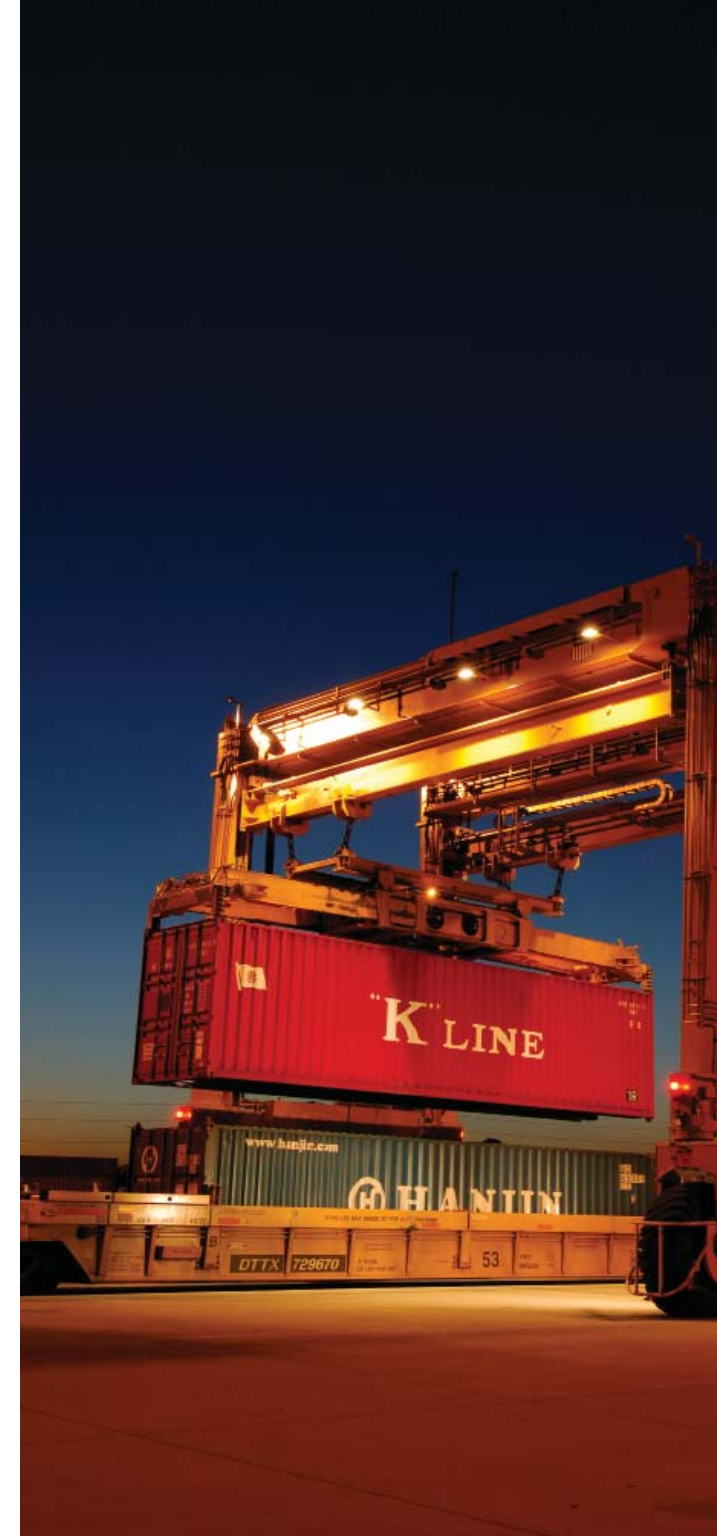
## *Seamless Service from Coast to Coast*

The international intermodal market is a complex and dynamic business — one Union Pacific proudly serves as the import-export market continues to grow. We offer a variety of international options, both on-dock and near-dock, and serve all U.S. Western ports and Gulf ports.

Union Pacific makes targeted capital investments to support our dedicated international intermodal facilities and container growth. Our commitment to the international marketplace benefits customers with several best-in-industry services:

- Our Pacific Northwest terminals — Seattle, Tacoma and Portland — offer unparalleled market coverage.
- Our Pacific Southwest terminals — Oakland, Los Angeles and Long Beach — offer full market coverage, as well as more frequent departures and arrivals.
- Our International Container Transfer Facility (ICTF) — the only near-dock facility serving the ports of Los Angeles and Long Beach — can handle more than 600,000 annual container lifts.
- The most truck-competitive transit times to Texas and Southeast markets.
- The broadest market coverage and seamless interchange service with Eastern railroads.

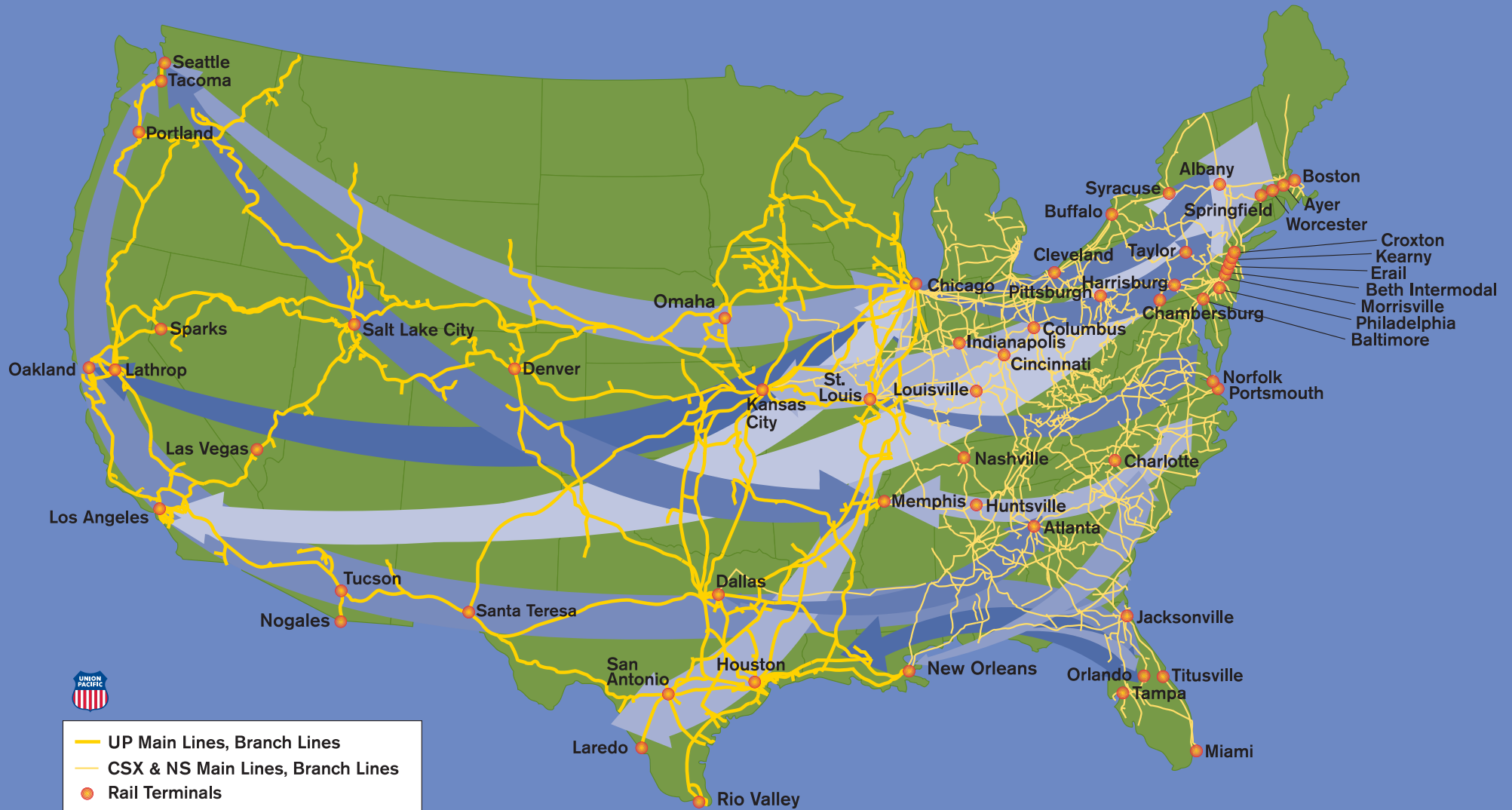
By working closely with port terminal staff, we ensure seamless operations and drive increased train efficiency for our international customers. Our interchange options allow customers the flexibility to choose their preferred routing to the East to create the best possible comprehensive transportation solution for their unique needs.







# Domestic Intermodal Service





# Domestic

## *Fast, Reliable Service with North America's Largest Domestic Container Fleet*

Connecting our nation's cities, businesses and supply chains is the ongoing mission of our domestic intermodal team. In order to support customers' wide-ranging transportation needs, Union Pacific has extensive equipment and ramp-to-ramp and door-to-door options. Union Pacific is the only Western railroad to provide access to North America's largest fleet of rail-owned domestic containers.



**EMP** — Domestic interline container service offered by Union Pacific and Norfolk Southern

- Nationwide fleet of 53-foot containers
- Instant access to fleet through eCommerce solutions
- Offers single-driver, truck-competitive service
- Access to more than 40,000, 53-foot, rail-provided containers nationwide



**UMAX** — Domestic interline container service offered by Union Pacific and CSX

- Nationwide fleet of 53-foot containers
- Instant access to fleet through eCommerce solutions
- Offers single-driver, truck-competitive service
- Access to more than 40,000, 53-foot, rail-provided containers nationwide



**Streamline** — Wholesale door-to-door service and the power to purchase intermodal one truckload at a time

- Integrates rail, ramp and over-the-road into a seamless intermodal product
- Ability to support distinct service requirements with 24/7 customer care
- One bill, one call for all services

# Mexico

## *Unbeatable Service Beyond the Border*

Union Pacific offers seamless service to and from Mexico, moving more trains and products in and out of Mexico than all of our competitors combined. Union Pacific serves several major gateways through three intermodal shipping programs — Border Direct, Mexico Direct and Streamline Passport. Our relationships with U.S. freight forwarders, Mexican Customs brokers and U.S. Customs brokers create a virtually seamless network and remove confusion from the customs process. International and domestic customers moving freight in and out of Mexico have 24/7 access to bilingual professionals in our International Customer Service Center (ICSC) located in San Antonio, Texas. These experts, along with the entire intermodal team, have the experience to make doing business in Mexico efficient and easy.

## Border Direct

Union Pacific combines rail shipments north of the border with IMC- or carrier-managed transportation south of the border, providing flexibility, transloading, consolidating and warehousing.





## Mexico Direct

Union Pacific manages this all-rail inbound product, bypassing congested border crossings and getting your shipments in and out of Mexico faster.



## Streamline Passport

Streamline, a subsidiary of Union Pacific, provides seamless, rail-truck, ramp-to-door and door-to-ramp delivery to and from Mexico. Shipments clear Customs at the border.











# Safety and Security

A focus on safety and security resonates throughout Union Pacific. Ongoing safety training is a part of every employee's job and is critical to the efficient movement of customer freight. This dedication extends beyond Union Pacific's rails and into the communities we serve, where our employees invest time educating the public about railroad safety through innovative programs like Operation Lifesaver. We also collaborate with the Department of Homeland Security to strengthen and improve the overall international supply chain and U.S. border security, helping to keep all Americans safe.

Union Pacific's number one industry-ranked Shipment Quality team also works to move freight safely and securely. Shipment Quality engineers are actively involved with customers, giving expert advice to ensure freight arrives intact and damage-free. These services are available to all intermodal customers free of charge, part of the overall value of Union Pacific Intermodal. In addition, Union Pacific uses WAR-LOK technology to provide the highest level of theft deterrence for customer freight. WAR-LOK's two-part seal system uses barcoded locking pins that are individually numbered and provide valuable tracking and tracing information.

# Commitment to Capacity

Union Pacific is committed to making the investments that accommodate intermodal growth. From 2005-2014, Union Pacific invested more than \$31 billion in its network and operations to support America's transportation infrastructure. This includes our rail-owned container fleet, locomotives, capacity and the infrastructure that is critical to the efficient and timely transport of intermodal freight. Of this significant investment, more than \$1.2 billion has been spent specifically on intermodal infrastructure improvements. Whether it's corridor improvements to double-track key lanes, terminal expansions to support high-growth markets or new intermodal ramps to expand our service, Union Pacific is making the necessary investments for the future to support our customers' growth.

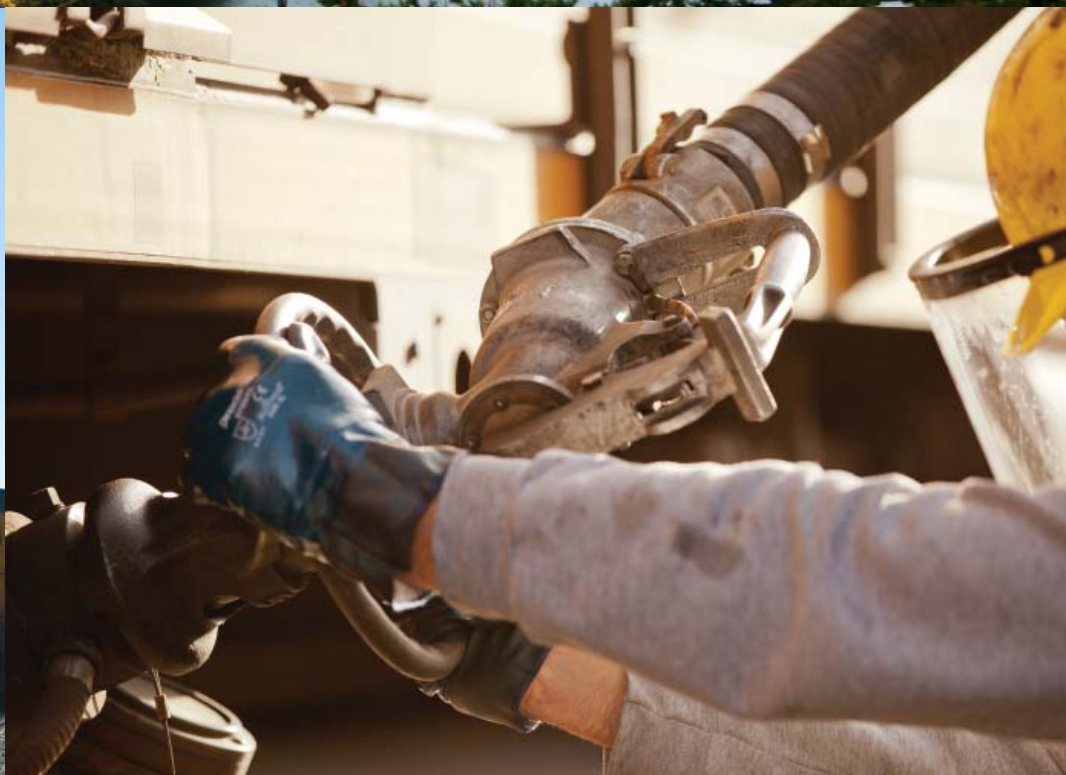




# Increasing Capacity for Future Growth











# Protecting Our Environment

At Union Pacific Railroad, we are committed to protecting the environment now and for future generations. Our employees, customers, shareholders and the communities we serve can expect our full compliance with all laws and regulations. Our employees understand that protecting the environment is part of every job.

## **Cleaner Locomotives**

Trains are one of the nation's most environmentally friendly modes of moving freight. Union Pacific can move one ton of freight 475 miles on a single gallon of diesel fuel, generating a carbon footprint that is 75 percent less than trucks.

## **Pioneering Technology**

Union Pacific is committed to reducing emissions and improving air quality in our operations through constant development and evaluation of innovative technologies. Union Pacific pioneered the Genset switcher, which uses ultra-low emissions, EPA-certified, off-road diesel engines. Additionally, we developed a comprehensive plan to reduce unnecessary locomotive idling time. All new locomotives have automatic stop-start equipment and older locomotives are being retrofitted with it.

## **Opportunities Across the System**

Whether working in train yards or administrative offices, employees are making environmentally friendly choices every day. We have a wide-reaching resource management initiative that results in the railroad diverting about 75 percent of its waste from landfills. This includes metals, crossties, e-waste and more. We also operate and maintain 89 wastewater treatment facilities across our system.



**BUILDING AMERICA®**

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June 2015

