



Be Prepared for Service

Best Practices

Be Prepared for ServiceImportance of Making Cars Available



Union Pacific is dedicated to providing excellent service to our customers.

We have identified an opportunity to help customers understand circumstances that impact Union Pacific's ability to provide train service. The content in this presentation will help us to mutually enhance service together resulting in:

- Consistent car flows through our serving yards for all customers
- Reduced accessorial charges
- Improved cycle times
- Consistent local service
- Higher customer satisfaction

Track Blocked

Debris Preventing Service

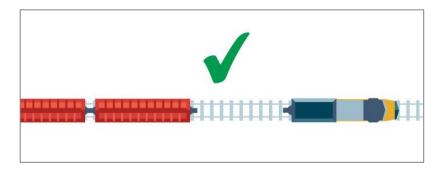


Conditions Preventing Service

- Product unloaded from the rail car temporarily placed on the track
- Debris or other obstructions left on or around tracks impeding crews ability to safely access cars

Suitable Conditions

Track is clear and easily accessible



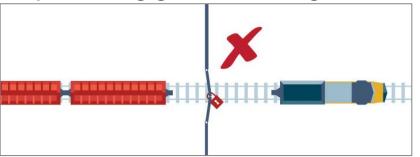
Track Blocked

Gate Closed



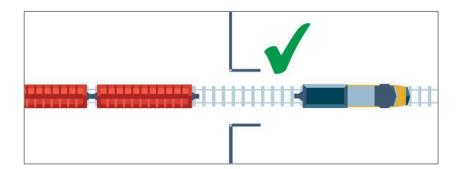
Conditions Preventing Service

- Gate is locked and crews are unable to access cars
- Debris or other obstructions rendering gate inoperable or preventing gate from being secured



Suitable Conditions

- Gate is open and UP crew can safely access cars
- Gate is in good working condition with no obstructions



Track Blocked Unit Train Blocking Access*

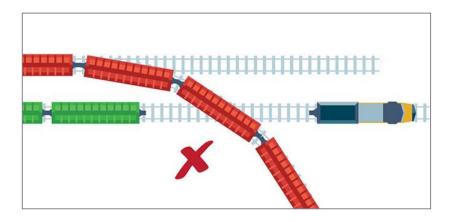


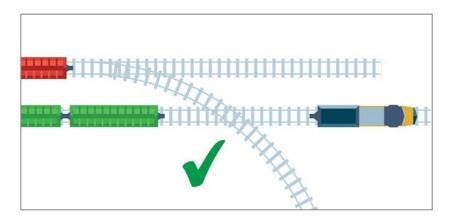
Conditions Preventing Service

 Unit train blocking access to cars released by customer for manifest service

Suitable Conditions

 Unit train clear of the manifest cars released by customer





^{*}Scenario for customers that receive both unit train and manifest service.

Track Flagged

Safety Flags, Hoses Attached, Etc.

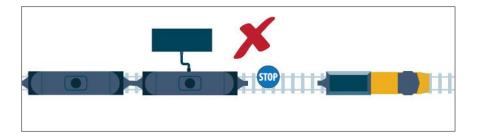


Conditions Preventing Service

- Hoses/dock plates or unloading/loading devices still attached to cars
- "Safety Flags" placed by customer on the tracks

Suitable Conditions

- All hoses/dock plates or unloading/loading devices have been disconnected from the rail cars
- "Safety Flags" have been removed by customer





Not Available to Pull Cars Partially Loaded/Unloaded

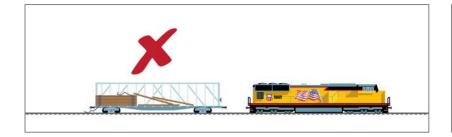


Conditions Preventing Service

 UP crews unable to pull cars that were released because partially loaded or unloaded.

Suitable Conditions

Cars released fully loaded or unloaded.





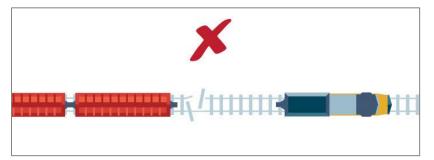
Not Available to Pull

Industry Maintained Tracks Out-Of-Service



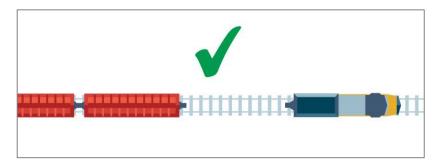
Conditions Preventing Service

 UP crews are unable to access customer released cars behind rail defects (e.g. broken rail, poor tie conditions, wide gauge, defective switch, etc.)



Suitable Conditions

 Track properly maintained allowing UP crews to provide safe and consistent service.



Facility Switched by Third Party

Cars Released and Not Accessible

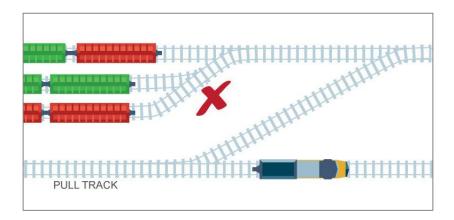


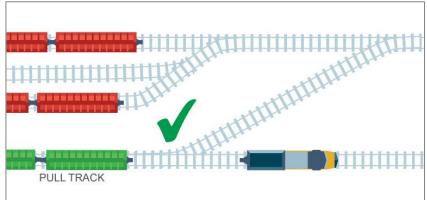
Conditions Preventing Service

 Cars released within customer's facility and not available on the "pull track"

Suitable Conditions

Released cars placed on the "pull track"





General Best PracticeCars Released Behind Cars Not Released

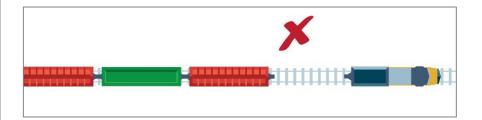


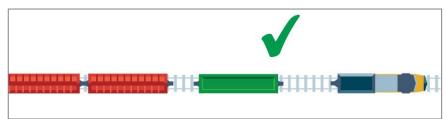
Conditions Preventing Service

- Cars released behind cars that are not released.
- UP crews may not have time to move cars within a customer's facility to access the released car

Suitable Conditions

- We encourage customers to load/unload cars starting from the first car that UP crews can access
- When possible, release cars together that go to the same destination





Shipment Notifications

- Customers can subscribe for notifications advising them if they are:
 - ✓ scheduled to be served today
 - ✓ when they are next to be served
- Email is generated to customer and includes a summary of the rail cars that will be delivered and/or picked up from their facility that day



Event Notification: Local Train Service Scheduled for Today
Union Pacific Rangod to: JCBATES
Please respond to NoReph



Train LCB01 is scheduled to provide local service to ABC Company at Omaha, NE.

Please help us serve you safely and efficiently by removing any obstacles and hazards from the cars to be moved as well as the track prior to the train arriving.

Cars scheduled for delivery: AAAA 123456 BBBB 654321

Cars scheduled for pick up: CCCC 567890 DDDD 098765

PLEASE NOTE:

 If you release cars after the local train serving you has left the terminal but before it arrives at your facility, the cars released will be added to our work plans for pick up today.
 This does not apply to cars containing or last containing hazardous materials.

Thank you for your business.

You are currently subscribed to receive notification Unsubscribe from this notification or see our Man



Event Notification: Local Train Service You Are Next
Union Pacific Railroad to: JCBATES

Please do not reply to this e-mail.



XYZ Corporation at Council Bluffs. IA is scheduled to be served next by the LLL01.

Please help us serve you safely and efficiently by removing any obstacles and hazards from the cars to

be moved as well as the track prior to the train arriving.

Cars scheduled for delivery: ABCD123456 EFGH654321

Cars scheduled for pick up: DCBA098765 HGFE123456

DI FASE NOT

- If you release cars after the local train serving you has left the terminal but before it arrives at your facility,

the cars released will be added to our work plans for pick up today.

This does not apply to cars containing or last containing hazardous materials.

Thank you for your business.

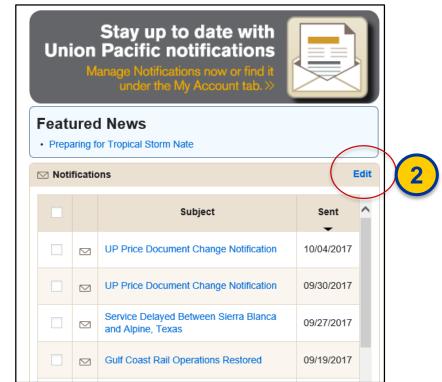
You are currently subscribed to receive notifications from Union Pacific, <u>Unsubscribe</u> from this notification or see our Manage Notifications page, Please do not reply to this e-mail.

Manage NotificationsHow to Subscribe

- Log into MyUPRR.com
- User ID and password required
- Select Edit in the Notifications box







Manage Notifications How to Subscribe

- Check the box Local Train Service -Scheduled for Today
 - ✓ Select desired location(s)
- Check the box Local Train Service You Are Next
 - ✓ Select desired location(s)
- Check the box Not Prepared for Service
 - ✓ Select desired locations(s)
 - Sent when we are unable to provide scheduled service due to "Not Prepared for Service" scenario



MyUPRR Manage Notifications	
Home Plan ▼ Ship ▼ Trace ▼ Pay ▼ Quick Links ▼ 🕸	
Shipment Notifications	
Receive real time notifications based on your shipments. Select notification(s) to subscribe:	
Most Popular Notifications	Additional Notifications
Bad Order	Cash Customer Hold
Placed at Industry	Chargeable Storage
Service Interruptions Edit	Cleared for Crossing and Customs Inspection
Intermodal Only Notifications	Constructive Placement
Ingate	Deliver on Order Shipper or Shipper Order Notify
Outgate	Delivered to Shop
Placed at Ramp	Diverted/Reconsigned
	Embargo Hold
	Equipment Overload
	General Hold
	In Serving Area
	Interchange Reportings to Another Carrier
	Lease Track Arrival
	✓ Local Train Service - Scheduled for Today Edit
	✓ Local Train Service - You Are Next Edit
(3)	✓ Not Prepared for Service Edit
	Private Empty Storage
	Shipment Weighed
Review	