



May 31, 2018

**LOUP**

**Shawntell Kroese**  
Vice President – LOUP

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**Vice President – Loup**



Shawntell Kroese was appointed Vice President of Loup Logistics in September 2017, upon public announcement of the company formation. Loup's creation merged four separate subsidiary organizations at Union Pacific into one supply chain power house. Kroese leads the Loup organization and its various initiatives.

Previously, Kroese had been Assistant Vice President – Industrial Products, since 2017. With 22 years of service, Kroese has held executive leadership roles in Union Pacific's Chemicals, Industrial Products, and Premium teams.



# Before LOUP

## Union Pacific's Heritage Subsidiaries



### UPDS

Transloading



Logistics



Intermodal auto parts shipping

Cold Connect



### Insight Network Logistics

Vehicle inventory visibility from plant to dealer



Equipment, gate and drayage supply networks



Door-to-door intermodal

### ShipCarsNow

Combine rail, truck and drive-away services to meet automotive shipping needs



# What We Do

## Full-Service Meets Extensive Expertise



Supply Chain Optimization



Warehousing



Transloading



Door-to-Door



Market Reach



Cross-Border Expertise



Shipment Visibility



Just-in-Time

# Delivering Almost Any Commodity

## Traditional Rail



## Time Sensitive



## Intermodal



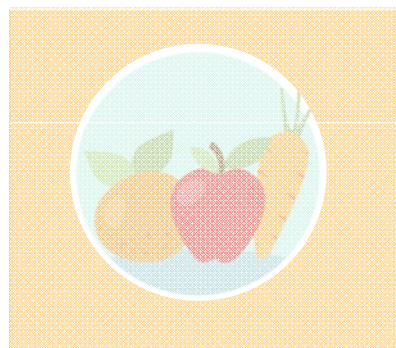
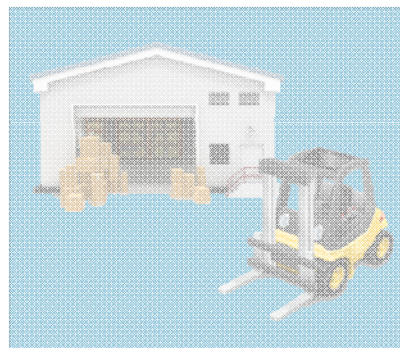
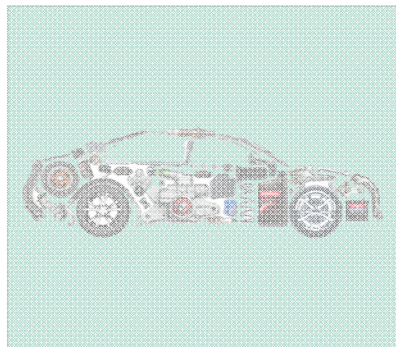
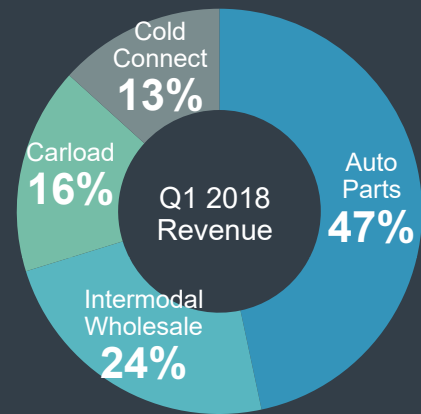
## Bulk



## Large



## ... and More

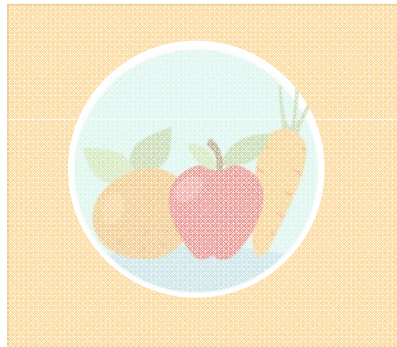
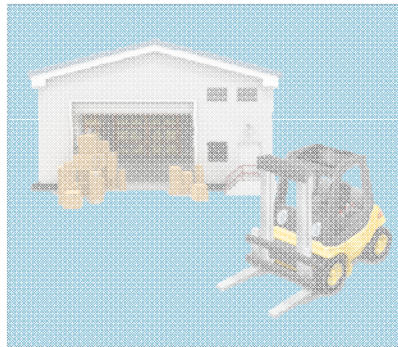
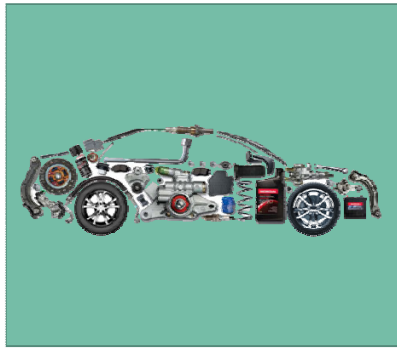
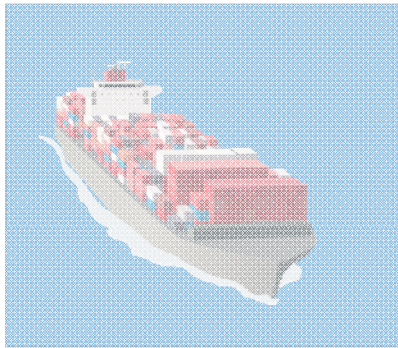


## Domestic Reload Program

Reloads 40' ocean containers

Value-added service to steamships

Incremental container capacity in constrained markets

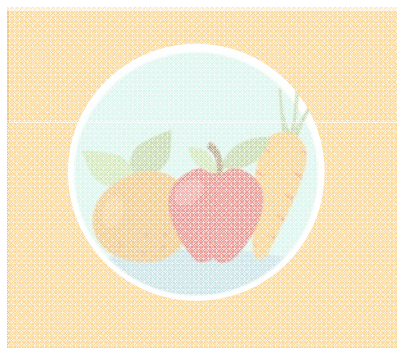
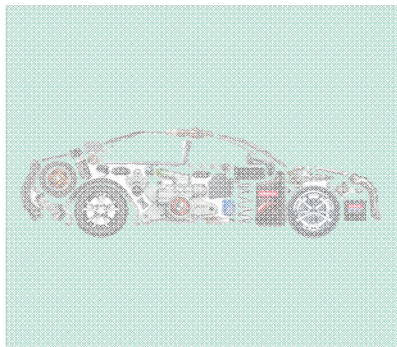
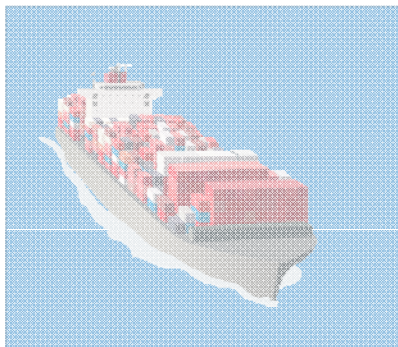


## Tier Auto Parts Expansion

Growth beyond the big three manufacturers

Target rich environment, competitive opportunity

Expands availability of just-in-time market solutions

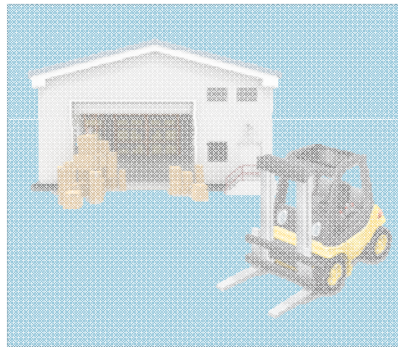
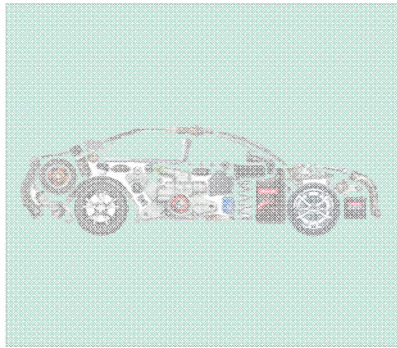
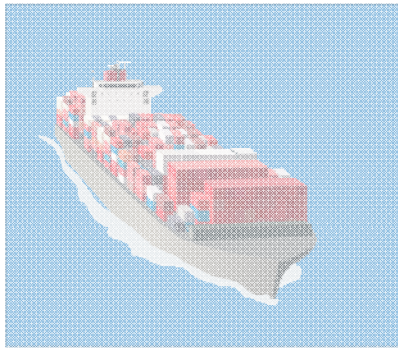


Transload  
**SELECT**  **CONNECT**

Premier provider classification

Enhanced customer experience

Improved competitiveness and quality



## Cold Connect

Developing multi-modal  
portfolio solutions

Creating real time  
inventory visibility

Technology enables  
market opportunity

Welcome  
Home.

Solutions  
Live Here.

