

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

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**FORM 8-K**

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**CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): September 15, 2020 (September 15, 2020)

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**UNION PACIFIC CORPORATION**

(Exact name of registrant as specified in its charter)

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**Utah**  
(State or other jurisdiction  
of Incorporation)

**1-6075**  
(Commission  
File Number)

**13-2626465**  
(IRS Employer  
Identification No.)

**1400 Douglas Street, Omaha, Nebraska**  
(Address of principal executive offices)

**68179**  
(Zip Code)

Registrant's telephone number, including area code: **(402) 544-5000**

**N/A**

(Former name or former address, if changed since last report)

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Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

| <u>Title of each Class</u>                | <u>Trading Symbol</u> | <u>Name of each exchange on which registered</u> |
|---|-----------------------|--|
| Common Stock (Par Value \$2.50 per share) | UNP                   | New York Stock Exchange                          |

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

### **Item 7.01 Regulation FD Disclosure**

On September 15, 2020, the Company issued a press release (the Press Release) regarding the expiration of its private offer to exchange certain of its outstanding debt securities for new debt securities and cash. Fees and expenses related to the exchange offers will be recorded as interest expense and are anticipated to have a negative one cent impact on the Company's diluted earnings per share in the third quarter of 2020. A copy of the Press Release is furnished as Exhibit 99.1.

### **Item 8.01 Other Events.**

The information provided in Item 7.01 immediately above and in the press release included as an exhibit to this Form 8-K, other than the statement regarding the anticipated impact on the Company's diluted earnings per share in the third quarter of 2020, is hereby incorporated by reference in this Item 8.01.

### **Item 9.01 Financial Statements and Exhibits.**

(d) Exhibits.

99.1 [Press Release of Union Pacific Corporation dated September 15, 2020.](#)

104 Cover Page Interactive Data File (embedded within the Inline XBRL document).

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this Report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: September 15, 2020

UNION PACIFIC CORPORATION

By: /s/ Rhonda S. Ferguson  
Rhonda S. Ferguson  
Executive Vice President, Chief Legal Officer  
and Corporate Secretary

**UNION PACIFIC CORPORATION ANNOUNCES EXPIRATION OF EXCHANGE OFFERS AND INCREASE IN  
SIZE OF EXCHANGE OFFERS LIMIT**

**FOR IMMEDIATE RELEASE**

Omaha, Neb. – September 15, 2020 – Union Pacific Corporation (NYSE: UNP; and “Union Pacific” or the “Corporation”) today announced the expiration of its private offers to exchange certain of its outstanding notes and debentures referenced in the table below for a combination of 2.973% Notes due 2062 (the “New Notes”) and cash (the “Exchange Offers”). The outstanding notes and debentures to be exchanged pursuant to the Exchange Offers are collectively referred to as the “Existing Notes.” The Exchange Offers, which commenced on August 17, 2020, expired at 11:59 p.m., New York City time on September 14, 2020 (the “Expiration Date”). According to information provided by the exchange agent for the Exchange Offers, Union Pacific received valid tenders from holders of \$1,554,328,000 aggregate principal amount of Existing Notes. Union Pacific also announced that, in accordance with its rights as set forth in its offering memorandum dated August 17, 2020 (the “Offering Memorandum”) and the related letter of transmittal, it has amended the size of the Exchange Offers by increasing the aggregate principal amount of New Notes to be issued pursuant to the Exchange Offers from \$1,045,000,000 to \$1,047,453,000. On September 16, 2020, Union Pacific expects to deliver an aggregate principal amount of \$1,047,453,000 of New Notes and will pay an aggregate of \$319,407,255.80 cash consideration for the Existing Notes accepted for exchange, as described in greater detail in the table below, plus accrued and unpaid interest on such Existing Notes and cash in lieu of fractional amounts of the New Notes. Fees and expenses related to the Exchange Offers will be recorded as interest expense and are anticipated to have a negative one cent impact on the Company’s diluted earnings per share in the third quarter of 2020.

The table below shows the principal amount of each series of Existing Notes that has been validly tendered and not validly withdrawn pursuant to the Exchange Offers as of the Expiration Date and the principal amount of New Notes and cash to be delivered for each series of Existing Notes accepted for exchange pursuant to the Exchange Offers (not including accrued and unpaid interest on such Existing Notes or cash in lieu of fractional amounts of the New Notes).

| CUSIP Number           | Title of Series                  | Aggregate<br>Principal<br>Amount<br>Outstanding | Principal<br>Amount of<br>Existing Notes<br>Tendered for<br>Exchange | Principal<br>Amount of<br>Existing Notes<br>Accepted for<br>Exchange | Principal Amount to be Delivered |                  |
|------------------------|----------------------------------|---|--|--|----------------------------------|------------------|
|                        |                                  |   |  |  | New Notes                        | Cash Payment     |
| 907818CX4              | 6.150%<br>Debentures due<br>2037 | \$100,155,000                                   | \$9,435,000  | \$9,435,000  | \$9,435,000                      | \$4,460,207.55   |
| 907818DS4<br>907818DT2 | 4.821% Notes<br>due 2044         | \$199,316,000                                   | \$10,197,000   | \$10,197,000   | \$10,451,000                     | \$3,161,070.00   |
| 907818DJ4              | 4.750% Notes<br>due 2041         | \$237,352,000                                   | \$19,840,000   | \$19,840,000   | \$19,840,000                     | \$6,285,113.60   |
| 907818DX3              | 4.850% Notes<br>due 2044         | \$84,479,000                                    | \$10,000   | \$10,000   | \$10,000                         | \$3,645.40       |
| 907818DU9              | 4.750% Notes<br>due 2043         | \$189,474,000                                   | \$5,188,000  | \$5,188,000  | \$5,188,000                      | \$1,774,296.00   |
| 907818EW4              | 4.500% Notes<br>due 2048         | \$532,076,000                                   | \$78,702,000   | \$78,702,000   | \$78,702,000                     | \$26,936,546.52  |
| 907818EV6              | 4.375% Notes<br>due 2038         | \$750,000,000                                   | \$421,751,000  | \$421,751,000  | \$421,751,000                    | \$120,137,745.12 |
| 907818DL9              | 4.300% Notes<br>due 2042         | \$300,000,000                                   | \$77,821,000   | \$77,821,000   | \$77,821,000                     | \$21,889,490.88  |
| 907818DP0              | 4.250% Notes<br>due 2043         | \$325,000,000                                   | \$112,292,000  | \$112,292,000  | \$112,292,000                    | \$31,568,649.96  |
| 907818FC7              | 4.300% Notes<br>due 2049         | \$1,000,000,000                                 | \$311,963,000  | \$311,963,000  | \$311,963,000                    | \$103,190,490.77 |
| 907818DZ8              | 4.150% Notes<br>due 2045         | \$350,000,000                                   | \$107,382,000  | \$0  | \$0                              | \$0              |
| 907818EJ3              | 4.050% Notes<br>due 2046         | \$600,000,000                                   | \$186,158,000  | \$0  | \$0                              | \$0              |
| 907818EF1              | 4.050% Notes<br>due 2045         | \$499,715,000                                   | \$126,164,000  | \$0  | \$0                              | \$0              |
| 907818EN4              | 4.000% Notes<br>due 2047         | \$500,000,000                                   | \$87,425,000   | \$0  | \$0                              | \$0              |

Based on the amount of Existing Notes validly tendered and not validly withdrawn in the Exchange Offers and in accordance with the terms of the Exchange Offers, Union Pacific accepted (1) all of the 6.150% Debentures due 2037 validly tendered (and not validly withdrawn), as set forth above; (2) all of the 4.821% Notes due 2044 validly tendered (and not validly withdrawn), as set forth above; (3) all of the 4.750% Notes due 2041 validly tendered (and not validly withdrawn), as set forth above; (4) all of the 4.850% Notes due 2044 validly tendered (and not validly withdrawn), as set forth above; (5) all of the 4.750% Notes due 2043 validly tendered (and not validly withdrawn), as set forth above; (6) all of the 4.500% Notes due 2048 validly tendered (and not validly withdrawn), as set forth above; (7) all of the 4.375% Notes due 2038 validly tendered (and not validly withdrawn), as set forth above; (8) all of the 4.300% Notes due 2042 validly tendered (and not validly withdrawn), as set forth above; (9) all of the 4.250% Notes due 2043 validly tendered (and not validly withdrawn), as set forth above; and (10) all of

the 4.300% Notes due 2049 validly tendered (and not validly withdrawn), as set forth above. Based on the amount of Existing Notes validly tendered and not validly withdrawn in the Exchange Offers and in accordance with the terms of the Exchange Offers, Union Pacific did not accept any of the 4.150% Notes due 2045, 4.050% Notes due 2046, 4.050% Notes due 2045 or 4.000% Notes due 2047 validly tendered and not validly withdrawn pursuant to the Exchange Offers.

The Exchange Offers were conducted upon the terms and subject to the conditions set forth in the Offering Memorandum and the related letter of transmittal. The Exchange Offers were only made to a holder of the Existing Notes who certified its status as (1) a “qualified institutional buyer” as defined in Rule 144A under the Securities Act of 1933, as amended (the “*Securities Act*”), or (2) a person who is not a “U.S. person” as defined under Regulation S under the Securities Act.

The New Notes have not been registered under the Securities Act or any state securities laws. Therefore, the New Notes may not be offered or sold in the United States absent registration or an applicable exemption from the registration requirements of the Securities Act and any applicable state securities laws.

This press release is not an offer to sell or a solicitation of an offer to buy any security. The Exchange Offers are being made solely by the Offering Memorandum and related letter of transmittal and only to such persons and in such jurisdictions as is permitted under applicable law.

## ABOUT UNION PACIFIC

Union Pacific (NYSE: UNP) delivers the goods families and businesses use every day with safe, reliable and efficient service. Operating in 23 western states, the company connects its customers and communities to the global economy. Trains are the most environmentally responsible way to move freight, helping Union Pacific protect future generations. More information about Union Pacific is available at [www.up.com](http://www.up.com).

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## FORWARD LOOKING STATEMENTS

*This press release and related materials (including information in oral statements or other written statements made or to be made by us), contain statements about the Corporation's future that are not statements of historical fact. These statements are, or will be, forward-looking statements as defined by the Securities Act of 1933 and the Securities Exchange Act of 1934. Forward-looking statements also generally include, without limitation, information or statements regarding: projections, predictions, expectations, estimates or forecasts as to the Corporation's and its subsidiaries' business, financial, and operational results, and future economic performance; and management's beliefs, expectations, goals and objectives and other similar expressions concerning matters that are not historical facts.*

*Forward-looking statements should not be read as a guarantee of future performance or results, and will not necessarily be accurate indications of the times that, or by which, such performance or results will be achieved. Forward-looking information, including expectations regarding operational and financial improvements and the Corporation's future performance or results are subject to risks and uncertainties that could cause actual performance or results to differ materially from those expressed in the statements. Important factors, including risk factors, could affect the Corporation's and its subsidiaries' future results and could cause those results or other outcomes to differ materially from those expressed or implied in the forward-looking statements. Information regarding risk factors and other cautionary information are available in the Corporation's Annual Report on Form 10-K for 2019, which was filed with the Securities and Exchange Commission ("SEC") on February 7, 2020, and the Corporation's Quarterly Reports on Form 10-Q which were filed with the SEC on April 23, 2020 and July 23, 2020. The Corporation updates information regarding risk factors if circumstances require such updates on Form 10-Q and its subsequent Annual Reports on Form 10-K (or such other reports that may be filed with the SEC).*

*Forward-looking statements speak only as of, and are based only upon information available on, the date the statements were made. The Corporation assumes no obligation to update forward-looking information to reflect actual results, changes in assumptions or changes in other factors affecting forward-looking information. If the Corporation does update one or more forward-looking statements, no inference should be drawn that the Corporation will make additional updates with respect thereto or with respect to other forward-looking statements. References to our website are provided for convenience and, therefore, information on or*

*available through the website is not, and should not be deemed to be, incorporated by reference herein.*