

**Union Pacific Railroad**  
**Weekly Carloads and Intermodal Traffic Report**  
**Week 8**

Week of February 21, 2016 through February 27, 2016

Week of February 22, 2015 through February 28, 2015

|  | <b>Week 8</b>  |                |              | <b>1st Qtr to Date</b> |                  |              | <b>Year to Date</b> |                  |              |
|--|----------------|----------------|--------------|------------------------|------------------|--------------|---------------------|------------------|--------------|
|  | <b>2016</b>    | <b>2015</b>    | <b>% Chg</b> | <b>2016</b>            | <b>2015</b>      | <b>% Chg</b> | <b>2016</b>         | <b>2015</b>      | <b>% Chg</b> |
| Grain                                  | 6,769          | 7,002          | (3%)         | 52,919                 | 57,822           | (8%)         | 52,919              | 57,822           | (8%)         |
| Farm Products, Except Grain            | 356            | 467            | (24%)        | 3,091                  | 4,435            | (30%)        | 3,091               | 4,435            | (30%)        |
| Metallic Ores                          | 588            | 607            | (3%)         | 4,272                  | 4,431            | (4%)         | 4,272               | 4,431            | (4%)         |
| Coal                                   | 18,218         | 27,756         | (34%)        | 167,732                | 255,293          | (34%)        | 167,732             | 255,293          | (34%)        |
| Crushed Stone, Gravel & Sand           | 8,296          | 8,922          | (7%)         | 62,361                 | 80,498           | (23%)        | 62,361              | 80,498           | (23%)        |
| Nonmetallic Minerals                   | 682            | 632            | 8%           | 5,566                  | 5,833            | (5%)         | 5,566               | 5,833            | (5%)         |
| Grain Mill Products                    | 3,498          | 3,767          | (7%)         | 26,734                 | 30,925           | (14%)        | 26,734              | 30,925           | (14%)        |
| Food & Kindred Products                | 4,926          | 4,597          | 7%           | 37,553                 | 36,138           | 4%           | 37,553              | 36,138           | 4%           |
| Primary Forest Products                | 170            | 143            | 19%          | 1,180                  | 1,146            | 3%           | 1,180               | 1,146            | 3%           |
| Lumber & Wood Products                 | 2,476          | 2,415          | 3%           | 17,914                 | 18,379           | (3%)         | 17,914              | 18,379           | (3%)         |
| Pulp, Paper & Allied Products          | 1,786          | 1,801          | (1%)         | 13,743                 | 14,574           | (6%)         | 13,743              | 14,574           | (6%)         |
| Chemicals                              | 17,166         | 18,629         | (8%)         | 133,159                | 138,401          | (4%)         | 133,159             | 138,401          | (4%)         |
| Petroleum Products                     | 3,910          | 4,671          | (16%)        | 34,914                 | 38,198           | (9%)         | 34,914              | 38,198           | (9%)         |
| Stone, Clay & Glass Products           | 2,789          | 2,692          | 4%           | 21,293                 | 21,086           | 1%           | 21,293              | 21,086           | 1%           |
| Coke                                   | 741            | 448            | 65%          | 6,378                  | 4,842            | 32%          | 6,378               | 4,842            | 32%          |
| Metals & Products                      | 2,089          | 2,551          | (18%)        | 16,564                 | 20,038           | (17%)        | 16,564              | 20,038           | (17%)        |
| Motor Vehicles & Equipment             | 10,156         | 9,703          | 5%           | 80,043                 | 71,192           | 12%          | 80,043              | 71,192           | 12%          |
| Iron & Steel Scrap                     | 662            | 883            | (25%)        | 4,928                  | 6,267            | (21%)        | 4,928               | 6,267            | (21%)        |
| Waste & Nonferrous Scrap               | 860            | 814            | 6%           | 6,422                  | 6,174            | 4%           | 6,422               | 6,174            | 4%           |
| All Other                              | 3,841          | 3,140          | 22%          | 29,897                 | 22,399           | 33%          | 29,897              | 22,399           | 33%          |
| <b>Total Carloads</b>                  | <b>89,979</b>  | <b>101,640</b> | <b>(11%)</b> | <b>726,663</b>         | <b>838,071</b>   | <b>(13%)</b> | <b>726,663</b>      | <b>838,071</b>   | <b>(13%)</b> |
| Intermodal Containers                  | 72,779         | 63,121         | 15%          | 551,161                | 514,943          | 7%           | 551,161             | 514,943          | 7%           |
| Intermodal Trailers                    | 3,249          | 4,344          | (25%)        | 25,255                 | 34,569           | (27%)        | 25,255              | 34,569           | (27%)        |
| <b>Total Intermodal</b>                | <b>76,028</b>  | <b>67,465</b>  | <b>13%</b>   | <b>576,416</b>         | <b>549,512</b>   | <b>5%</b>    | <b>576,416</b>      | <b>549,512</b>   | <b>5%</b>    |
| <b>Total Carloads &amp; Intermodal</b> | <b>166,007</b> | <b>169,105</b> | <b>(2%)</b>  | <b>1,303,079</b>       | <b>1,387,583</b> | <b>(6%)</b>  | <b>1,303,079</b>    | <b>1,387,583</b> | <b>(6%)</b>  |