UNION PACIFIC RAILROAD COMPANY and CONSOLIDATED SUBSIDIARY COMPANIES

Condensed Consolidated Financial Statements
As of and for the Quarterly Periods Ended September 30, 2012

UNION PACIFIC RAILROAD COMPANY and CONSOLIDATED SUBSIDIARY COMPANIES

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Condensed Consolidated Statements of Income (Unaudited)

Union Pacific Railroad Company and Consolidated Subsidiary Companies

Millions,	0010	2011
for the Three Months Ended September 30,	2012	2011
Operating revenues:		
Freight revenues	\$ 5,019	\$ 4,836
Other revenues	318	259
Total operating revenues	5,337	5,095
Operating expenses:		
Compensation and benefits	1,171	1,182
Fuel	880	916
Purchased services and materials	537	502
Depreciation	447	408
Equipment and other rents	299	293
Other	216	218
Total operating expenses	3,550	3,519
Operating income	1,787	1,576
Other income (Note 6)	59	50
Interest expense	(76)	(101)
Income before income taxes	1,770	1,525
Income taxes	(669)	(577)
Net income	\$ 1,101	\$ 948

Condensed Consolidated Statements of Comprehensive Income (Unaudited)

Union Pacific Railroad Company and Consolidated Subsidiary Companies

Millions.			
for the Three Months Ended September 30,	2012	•	2011
Net income	\$ 1,101	\$	948
Other comprehensive income/(loss), net of tax:			
Defined benefit plans	38		(1)
Foreign currency translation	8		(12)
Other comprehensive income/(loss), net [a]	46		(13)
Comprehensive income	\$ 1,147	\$	935

[[]a] Net of deferred taxes of \$28 million and \$(7) million during the three months ended September 30, 2012 and 2011, respectively.

Condensed Consolidated Statements of Income (Unaudited)

Union Pacific Railroad Company and Consolidated Subsidiary Companies

Millions,		<u> </u>
for the Nine Months Ended September 30,	2012	2011
Operating revenues:		
Freight revenues	\$ 14,755	\$ 13,679
Other revenues	902	751
Total operating revenues	15,657	14,430
Operating expenses:		
Compensation and benefits	3,497	3,483
Fuel	2,688	2,646
Purchased services and materials	1,592	1,480
Depreciation	1,307	1,204
Equipment and other rents	893	877
Other	660	635
Total operating expenses	10,637	10,325
Operating income	5,020	4,105
Other income (Note 6)	190	138
Interest expense	(278)	(336)
Income before income taxes	4,932	3,907
Income taxes	(1,865)	(1,472)
Net income	\$ 3,067	\$ 2,435

Condensed Consolidated Statements of Comprehensive Income (Unaudited)

Union Pacific Railroad Company and Consolidated Subsidiary Companies

Millions,			_
for the Nine Months Ended September 30,	20	12	2011
Net income	\$ 3,00	57 \$	2,435
Other comprehensive income, net of tax:			
Defined benefit plans	;	31	-
Foreign currency translation		8	2
Other comprehensive income, net [a]		9	2
Comprehensive income	\$ 3,10	6 \$	2,437

[[]a] Net of deferred taxes of \$27 million and \$2 million during the nine months ended September 30, 2012 and 2011, respectively.

Condensed Consolidated Statements of Financial Position (Unaudited) Union Pacific Railroad Company and Consolidated Subsidiary Companies

Millions, Except Share and Per Share Amounts		ember 30, 2012	Dece	mber 31, 2011
Assets		2012		2011
Current assets:				
Cash and cash equivalents	\$	289	\$	359
Accounts receivable, net (Note 9)		1,560		1,342
Materials and supplies		680		614
Current deferred income taxes (Note 7)		279		294
Other current assets		222		164
Total current assets		3,030		2,773
Investments		1,205		1,129
Net properties (Note 10)		41,604		39,925
Other assets		216		204
Total assets	\$	46,055	\$	44,031
Liabilities and Common Shareholders' Equity				
Current liabilities:				
Accounts payable and other current liabilities (Note 11)	\$	2,698	\$	2,696
Third-party debt due within one year		263		209
Total current liabilities		2,961		2,905
Intercompany borrowings from UPC (Note 12)		395		945
Third-party debt due after one year		1,933		2,015
Deferred income taxes (Note 7)		12,797		12,303
Other long-term liabilities		2,041		2,186
Commitments and contingencies (Note 16)				
Total liabilities		20,127		20,354
Common shareholders' equity:				
Common shares, \$10.00 par value, 9,200 authorized; 4,465 outstanding				
Class A shares, \$10.00 par value, 800 authorized; 388 outstanding		-		-
Paid-in-surplus		4,782		4,782
Retained earnings		22,161		19,949
Accumulated other comprehensive loss (Note 8)		(1,015)		(1,054
Total common shareholders' equity		25,928		23,677
Total liabilities and common shareholders' equity	\$	46,055	\$	44,031

Condensed Consolidated Statements of Cash Flows (Unaudited)
Union Pacific Railroad Company and Consolidated Subsidiary Companies

Millions,		
for the Nine Months Ended September 30,	2012	2011
Operating Activities		
Net income	\$ 3,067	\$ 2,435
Adjustments to reconcile net income to cash provided by operating activities:		
Depreciation	1,307	1,204
Deferred income taxes and unrecognized tax benefits	497	701
Other operating activities, net	(145)	(193)
Changes in current assets and liabilities:		
Accounts receivable, net	(218)	(242)
Materials and supplies	(66)	(73)
Other current assets	(58)	127
Accounts payable and other current liabilities	2	432
Cash provided by operating activities	4,386	4,391
Investing Activities		
Capital investments	(2,876)	(2,218)
Proceeds from asset sales	55	51
Acquisition of equipment pending financing	(217)	(85)
Proceeds from sale of assets financed	217	85
Other investing activities, net	(56)	(72)
Cash used in investing activities	(2,877)	(2,239)
Financing Activities		
Dividends paid to UPC	(855)	(652)
Intercompany payments, net (Note 12)	(550)	(1,178)
Debt repaid	(150)	(178)
Other financing activities, net	(24)	(2)
Cash used in financing activities	(1,579)	(2,010)
Net change in cash and cash equivalents	(70)	142
Cash and cash equivalents at beginning of year	359	368
Cash and cash equivalents at end of period	\$ 289	\$ 510
Supplemental Cash Flow Information		
Non-cash investing and financing activities:		
Capital lease financings	\$ 233	\$ 154
Capital investments accrued but not yet paid	120	116
Cash paid for:		
Income taxes, net of refunds	\$ (1,290)	\$ (398)
Interest, net of amounts capitalized	(298)	(358)

Condensed Consolidated Statements of Changes in Common Shareholders' Equity (Unaudited) Union Pacific Railroad Company and Consolidated Subsidiary Companies

	Common	Class A		Paid-in-	Retained	AOCI	
Millions	Shares	Shares	Shares	Surplus	Earnings	[a]	Total
Balance at January 1, 2011	4,465	388	\$ -	\$ 4,782	\$ 17,444 \$	(734)	\$ 21,492
Comprehensive income:							
Net income			-	=	2,435	-	2,435
Other comp. income			-	-	-	2	2
Cash dividends declared	-	-	-	-	(652)	-	(652)
Balance at September 30, 2011	4,465	388	\$ -	\$ 4,782	\$ 19,227 \$	(732)	\$ 23,277
Balance at January 1, 2012	4,465	388	\$ -	\$ 4,782	\$ 19,949 \$	(1,054)	\$ 23,677
Comprehensive income:							
Net income			-	=	3,067	-	3,067
Other comp. income			-	-	-	39	39
Cash dividends declared	-	-	-	-	(855)	-	(855)
Balance at September 30, 2012	4,465	388	\$ -	\$ 4,782	\$ 22,161 \$	(1,015)	\$ 25,928

[[]a] AOCI = Accumulated Other Comprehensive Income/(Loss) (See Note 8)

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

Union Pacific Railroad Company and Consolidated Subsidiary Companies

For purposes of this report, unless the context otherwise requires, all references herein to the "Company", "we", "us", and "our" mean Union Pacific Railroad Company and Consolidated Subsidiary Companies. Union Pacific Railroad Company, together with our wholly-owned and majority-owned subsidiaries, is an indirect wholly-owned subsidiary of Union Pacific Corporation, herein "the Corporation" or "UPC".

1. Basis of Presentation

We are a Class I railroad incorporated in Delaware and, together with a number of wholly-owned and majority-owned subsidiaries, we operate various railroad and railroad related businesses. Our Condensed Consolidated Financial Statements are unaudited and reflect all adjustments (consisting of normal and recurring adjustments) that are, in the opinion of management, necessary for their fair presentation in conformity with accounting principles generally accepted in the United States of America (GAAP). Our Consolidated Statement of Financial Position at December 31, 2011, is derived from audited financial statements. This Quarterly Report should be read in conjunction with our 2011 Annual Consolidated Financial Statements and notes thereto. The results of operations for the nine months ended September 30, 2012, are not necessarily indicative of the results for the entire year ending December 31, 2012.

The Condensed Consolidated Financial Statements are presented in accordance with GAAP as codified in the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC).

Subsequent Events Evaluation – We evaluated the effects of all subsequent events through October 31, 2012, the financial statements issuance date.

2. Accounting Pronouncements

On January 1, 2012, we adopted 2011-05, Comprehensive Income (Topic 220): Presentation of Comprehensive Income (ASU 2011-05) which requires presentation of the components of net income and other comprehensive income either as one continuous statement or as two consecutive statements and eliminates the option to present components of other comprehensive income as part of the statement of changes in stockholders' equity. The standard does not change the items that must be reported in other comprehensive income, how such items are measured or when they must be reclassified to net income. Also, in December of 2011, the FASB issued Accounting Standards Update No. 2011-12, Deferral of the Effective Date for Amendments to the Presentation of Reclassifications of Items Out of Accumulated Other Comprehensive Income in Accounting Standards Update No. 2011-05 (ASU 2011-12).

3. Operations and Segmentation

We have one reportable operating segment. Although revenue is analyzed by commodity group, we analyze the net financial results of the Railroad as one segment due to the integrated nature of our rail network. The following table provides freight revenue by commodity group:

	Three Months Ended September 30,				 Nine Mor	
Millions		2012		2011	2012	2011
Agricultural	\$	783	\$	814	\$ 2,495	\$ 2,470
Automotive		436		379	1,341	1,102
Chemicals		841		720	2,404	2,087
Coal		1,058		1,112	2,922	3,014
Industrial Products		879		863	2,659	2,356
Intermodal		1,022		948	2,934	2,650
Total freight revenues		5,019		4,836	14,755	13,679
Other revenues		318		259	902	751
Total operating revenues	\$	5,337	\$	5,095	\$ 15,657	\$ 14,430

Although our revenues are principally derived from customers domiciled in the U.S., the ultimate points of origination or destination for some products transported are outside the U.S.

4. Stock-Based Compensation

We participate in the Corporation's stock incentive programs. The Corporation has several stock-based compensation plans under which employees receive stock options, nonvested retention shares, and nonvested stock units. We refer to the nonvested shares and stock units collectively as "retention awards". New shares are issued by UPC when retention shares are granted. Information regarding stock-based compensation appears in the table below:

	Three Months Ended September 30,					Nine Months Ended September 30,			
Millions		2012 2011				2012		2011	
Stock-based compensation, before tax:									
Stock options	\$	3	\$	3	\$	8	\$	9	
Retention awards		15		13		45		38	
Total stock-based compensation, before tax	\$	18	\$	16	\$	53	\$	47	

Stock Options – The fair value of UPC's stock option awards is estimated using the Black-Scholes option pricing model. The table below shows the annual weighted-average assumptions used for valuation purposes:

Weighted-Average Assumptions	2012	2011
Risk-free interest rate	0.8%	2.3%
Dividend yield	2.1%	1.6%
Expected life (years)	5.3	5.3
Volatility	36.8%	35.9%
Weighted-average grant-date fair value of options granted	\$ 31.29	\$ 28.45

The risk-free rate is based on the U.S. Treasury yield curve in effect at the time of grant; the dividend yield is calculated as the ratio of dividends paid per share of UPC's common stock to UPC's stock price on the date of grant; the expected life is based on historical and expected exercise behavior; and volatility is based on the historical volatility of UPC's stock price over the expected life of the option.

Stock options are granted at the closing price on the date of grant, have ten-year contractual terms, and vest no later than three years from the date of grant. None of the stock options outstanding at September 30, 2012 are subject to performance or market-based vesting conditions.

At September 30, 2012, there was \$12 million of unrecognized compensation expense related to nonvested stock options, which is expected to be recognized over a weighted-average period of 1.3 years. Additional information regarding stock option exercises appears in the table below:

	Three Months Ended September 30,			- 1	Vine Mon Septem	 	
Millions		2012		2011		2012	2011
Intrinsic value of stock options exercised	\$	43	\$	11	\$	91	\$ 75
UPC's tax benefit realized from option exercises		16		4		34	28
Aggregate grant-date fair value of stock options vested		-		-		8	11

Retention Awards – The fair value of retention awards is based on the closing price of UPC's stock on the grant date. Dividends and dividend equivalents are paid to participants during the vesting periods.

Retention awards are granted at no cost to the employee and vest over periods lasting up to four years. At September 30, 2012, there was \$68 million of total unrecognized compensation expense related to nonvested retention awards, which is expected to be recognized over a weighted-average period of 1.5 years.

Performance Retention Awards – In February 2012, UPC's Board of Directors approved performance stock unit grants. Other than different performance targets, the basic terms of these performance stock units are identical to those granted in February 2010 and February 2011, including using annual return on invested capital (ROIC) as the performance measure. The Corporation defines ROIC as net operating profit adjusted for interest expense (including interest on the present value of operating leases) and taxes on interest divided by average invested capital adjusted for the present value of operating leases.

Stock units awarded to selected employees under these grants are subject to continued employment for 37 months and the attainment of certain levels of ROIC. We expense the fair value of the units that are probable of being earned based on the Corporation's forecasted ROIC over the 3-year performance period. We measure the fair value of these performance stock units based upon the closing price of the underlying UPC common stock as of the date of grant, reduced by the present value of estimated future dividends. Dividend equivalents are paid to participants only after the units are earned.

The assumptions used to calculate the present value of estimated future dividends related to the February 2012 grant were as follows:

	2012
UPC's dividend per share per quarter	\$ 0.60
Risk-free interest rate at date of grant	0.3%

At September 30, 2012, there was \$25 million of total unrecognized compensation expense related to nonvested performance retention awards, which is expected to be recognized over a weighted-average period of 1.3 years. This expense is subject to achievement of the ROIC levels established for the performance stock unit grants.

5. Retirement Plans

Pension and Other Postretirement Benefits

Pension Plans – We provide defined benefit retirement income to eligible non-union employees through the Corporation's qualified and non-qualified (supplemental) pension plans. Qualified and non-qualified pension benefits are based on years of service and the highest compensation during the latest years of employment, with specific reductions made for early retirements.

Other Postretirement Benefits (OPEB) – We provide medical and life insurance benefits for eligible retirees through the Corporation's programs. These benefits are funded as medical claims and life insurance premiums are paid.

Expense

Both pension and OPEB expense are determined based upon the annual service cost of benefits (the actuarial cost of benefits earned during a period) and the interest cost on those liabilities, less the expected return on plan assets. The expected long-term rate of return on plan assets is applied to a calculated value of plan assets that recognizes changes in fair value over a five-year period. This practice is intended to reduce year-to-year volatility in pension expense, but it can have the effect of delaying the recognition of differences between actual returns on assets and expected returns based on long-term rate of return assumptions. Differences in actual experience in relation to assumptions are not recognized in net income immediately, but are deferred and, if necessary, amortized as pension or OPEB expense.

The components of our net periodic pension cost were as follows:

	Three Months Ended September 30,			Nine Months End September 30,				
Millions		2012		2011		2012		2011
Service cost	\$	13	\$	11	\$	40	\$	33
Interest cost		36		35		106		107
Expected return on plan assets		(47)		(45)		(142)		(135)
Amortization of:								
Prior service cost		-		1		-		2
Actuarial loss		21		17		63		52
Net periodic pension cost	\$	23	\$	19	\$	67	\$	59

The components of our net periodic OPEB cost/(benefit) were as follows:

	7	Three Months Ended September 30,				Nine Months Ended September 30,				
Millions		2012		2011		2012		2011		
Service cost	\$	-	\$	1	\$	2	\$	2		
Interest cost		4		4		11		12		
Amortization of:										
Prior service (credit)		(5)		(9)		(13)		(27)		
Actuarial loss		4		3		9		10		
Net periodic OPEB cost/(benefit)	\$	3	\$	(1)	\$	9	\$	(3)		

Cash Contributions

For the nine months ended September 30, 2012, UPC made \$100 million of cash contributions to the qualified pension plan. Any additional contributions made in the fourth quarter will be based on cash generated from operations and financial market considerations. All contributions made to the qualified pension plan during the nine months ended September 30, 2012 were voluntary and were made with cash generated from operations. UPC's policy with respect to funding the qualified plans is to fund at least the minimum required by law and not more than the maximum amount deductible for tax purposes. At September 30, 2012, UPC does not have minimum cash funding requirements for 2012.

6. Other Income

Other income included the following:

	Three Months Ended September 30,			Nine Months Ended September 30,				
Millions		2012		2011		2012		2011
Interest income	\$	32	\$	34	\$	126	\$	83
Rental income		21		20		62		59
Net gain on non-operating asset dispositions		9		6		21		11
Non-operating environmental costs and other		(3)		(10)		(19)		(15)
Total	\$	59	\$	50	\$	190	\$	138

7. Income Taxes

We are included in the consolidated income tax return of UPC. The consolidated income tax liability of UPC is allocated among the parent and its subsidiaries on the basis of the separate contributions to the consolidated income tax liability, with benefits of tax losses and credits utilized in consolidation allocated to the companies generating such losses and credits.

Internal Revenue Service (IRS) examinations have been completed and settled for all years prior to 1999. The IRS has completed its examinations and issued notices of deficiency for tax years 1999 through 2008. UPC disagrees with many of their proposed adjustments, and UPC is at IRS Appeals for these years. Additionally, several state tax authorities are examining UPC's state income tax returns for years 2003 through 2010.

In the third quarter of 2011, UPC reached an agreement in principle with the IRS to resolve all of the issues related to tax years 1999 through 2004, except for calculations of interest. In the fourth quarter of 2012, UPC executed a final closing agreement with the IRS, which resulted in an immaterial reduction of income tax expense.

At September 30, 2012, our liability for unrecognized tax benefits was \$277 million. We classified \$121 million of this amount as current, the majority of which is in anticipation of a final settlement for tax years 1999 through 2004.

8. Accumulated Other Comprehensive Income/(Loss)

The after-tax components of accumulated other comprehensive loss were as follows:

	Sep. 30,	Dec. 31,
Millions	2012	2011
Defined benefit plans	\$ (973)	\$ (1,004)
Foreign currency translation	(40)	(48)
Derivatives	(2)	(2)
Total	\$ (1,015)	\$ (1,054)

9. Accounts Receivable

Accounts receivable includes freight and other receivables reduced by an allowance for doubtful accounts. The allowance is based upon historical losses, credit worthiness of customers, and current economic conditions. At September 30, 2012 and December 31, 2011, our accounts receivable were reduced by \$4 million and \$9 million, respectively. Receivables not expected to be collected in one year and the associated allowances are classified as other assets in our Condensed Consolidated Statements of Financial Position. At September 30, 2012 and December 31, 2011, receivables classified as other assets were reduced by allowances of \$35 million and \$41 million, respectively.

Receivables Securitization Facility – Under the receivables securitization facility, we sell most of our accounts receivable to Union Pacific Receivables, Inc. (UPRI), a bankruptcy-remote subsidiary. UPRI may subsequently transfer, without recourse on a 364-day revolving basis, an undivided interest in eligible accounts receivable to investors. The total capacity to transfer undivided interests to investors under the facility was \$600 million at September 30, 2012 and December 31, 2011, respectively. The value of the outstanding undivided interest held by investors under the facility was \$100 million at September 30, 2012 and December 31, 2011, respectively, and is included in our Condensed Consolidated Statements of Financial Position as debt due after one year. The value of the undivided interest held by investors was supported by \$1.3 billion and \$1.1 billion of accounts receivable at September 30, 2012, and December 31, 2011, respectively. At September 30, 2012, and December 31, 2011, the value of the interest retained by UPRI was \$1.3 billion and \$1.1 billion, respectively. This retained interest is included in accounts receivable, net in our Condensed Consolidated Statements of Financial Position.

The value of the outstanding undivided interest held by investors could fluctuate based upon the availability of eligible receivables and is directly affected by changing business volumes and credit risks, including default and dilution. If default or dilution ratios increase one percent, the value of the outstanding undivided interest held by investors would not change as of September 30, 2012. Should UPC's credit rating fall below investment grade, the value of the outstanding undivided interest held by investors would be reduced, and, in certain cases, the investors would have the right to discontinue the facility.

We collected approximately \$5.1 billion and \$4.9 billion during the three months ended September 30, 2012 and 2011, respectively, and \$14.9 billion and \$13.8 billion during the nine months ended September

30, 2012 and 2011, respectively. UPRI used certain of these proceeds to purchase new receivables under the facility.

The costs of the receivables securitization facility include interest, which will vary based on prevailing commercial paper rates, program fees paid to banks, commercial paper issuing costs, and fees for unused commitment availability. The costs of the receivables securitization facility are included in interest expense and were \$1 million for the three months ended September 30, 2012 and 2011, and \$3 million for the nine months ended September 30, 2012, and 2011.

The investors have no recourse to our other assets except for customary warranty and indemnity claims. Our creditors do not have recourse to the assets of UPRI.

In July 2012, the receivables securitization facility was renewed for an additional 364-day period at comparable terms and conditions.

10. Properties

The following tables list the major categories of property and equipment, as well as the weighted average composite depreciation rate for each category:

Millions, Except Percentages As of September 30, 2012	Cost		Accumulated Depreciation				Net Book Value	Depreciation Rate for 2012
Land	\$ 5,089	;	\$	N/A	\$ 5,089	N/A		
Road:								
Rail and other track material [a]	13,029			4,716	8,313	3.4%		
Ties	8,317			2,138	6,179	2.9%		
Ballast	4,346			1,064	3,282	2.9%		
Other [b]	14,609			2,559	12,050	2.6%		
Total road	40,301			10,477	29,824	3.0%		
Equipment:								
Locomotives	7,273			3,245	4,028	6.1%		
Freight cars	1,987			1,032	955	3.5%		
Work equipment and other	530			80	450	6.9%		
Total equipment	9,790			4,357	5,433	5.6%		
Technology and other	620			268	352	12.6%		
Construction in progress	906			-	906	N/A		
Total	\$ 56,706		\$	15,102	\$ 41,604	N/A		

[[]a] Includes a weighted-average composite depreciation rate for rail in high-density traffic corridors.

[[]b] Other includes grading, bridges and tunnels, signals, buildings, and other road assets.

Millions, Except Percentages As of December 31, 2011		Cost	Accumulated Depreciation	Net Book Value	Depreciation Rate for 2011
Land	\$	5,095	\$ N/A	\$ 5,095	N/A
Road:					
Rail and other track material [a]		12,461	4,592	7,869	3.3%
Ties		7,987	2,028	5,959	2.9%
Ballast		4,178	1,008	3,170	3.0%
Other [b]		14,118	2,502	11,616	2.6%
Total road	;	38,744	10,130	28,614	2.9%
Equipment:					
Locomotives		6,502	3,003	3,499	5.7%
Freight cars		1,957	1,061	896	3.5%
Work equipment and other		529	57	472	6.5%
Total equipment		8,988	4,121	4,867	5.3%
Technology and other		597	252	345	12.4%
Construction in progress		1,004	-	1,004	N/A
Total	\$:	54,428	\$ 14,503	\$ 39,925	N/A

[[]a] Includes a weighted-average composite depreciation rate for rail in high-density traffic corridors.

11. Accounts Payable and Other Current Liabilities

Adiliana	Sep. 30,	Dec. 31,
Millions	2012	2011
Accounts payable	\$ 869	\$ 814
Income and other taxes	682	615
Accrued wages and vacation	372	361
Accrued casualty costs	203	196
Equipment rents payable	101	90
Interest payable	39	59
Other	432	561
Total accounts payable and other current liabilities	\$ 2,698	\$ 2,696

12. Transactions with Affiliates

We had a \$69 million working capital surplus and a \$132 million working capital deficit at September 30, 2012 and December 31, 2011, respectively. Our working capital relates to UPC's management of our cash position. As part of UPC's cash management activities, we advance excess cash (cash available after satisfying all of our obligations and paying dividends to UPC) to UPC. We declare and pay dividends to UPC that typically approximate the dividends UPC declares to its shareholders; however, there is no formal requirement to do so. The dividend declaration between us and UPC is determined solely by our Board of Directors. To the extent we require additional cash for use in our operations, UPC makes such funds available to us for borrowing. We treat these transactions as intercompany borrowings in the Condensed Consolidated Statements of Financial Position.

The majority of our intercompany borrowings from UPC relate to the acquisitions of the Chicago and North Western Transportation Company and Southern Pacific Rail Corporation that were funded by UPC on our behalf. We assumed these acquisition costs in the form of intercompany borrowings from UPC. In December of 2008, UPC established a borrowing limit based on our borrowing capacity and UPC implemented a market based interest rate. Currently, the annual rate is 2.9%. The annual rate was 4.6% from July 2011 through June 2012 and 4.7% from July 2010 through June 2011. Interest accrues quarterly and is payable on demand. We do not expect to be required by UPC to pay back the intercompany borrowings within the next 12 months. Intercompany borrowings are unsecured and rank equally with all of our other unsecured indebtedness.

[[]b] Other includes grading, bridges and tunnels, signals, buildings, and other road assets.

Pursuant to a services agreement, UPC provides us with various services, including strategic planning, legal, treasury, accounting, auditing, insurance, human resources, and corporate affairs. We pay our share of the costs as determined by an independent review. Billings for these services were \$62 million and \$50 million for the nine months ended September 30, 2012 and 2011, respectively.

13. Financial Instruments

Strategy and Risk – We may use derivative financial instruments in limited instances for other than trading purposes to assist in managing our overall exposure to fluctuations in interest rates and fuel prices. We are not a party to leveraged derivatives and, by policy, do not use derivative financial instruments for speculative purposes. Derivative financial instruments qualifying for hedge accounting must maintain a specified level of effectiveness between the hedging instrument and the item being hedged, both at inception and throughout the hedged period. We formally document the nature and relationships between the hedging instruments and hedged items at inception, as well as our risk-management objectives, strategies for undertaking the various hedge transactions, and method of assessing hedge effectiveness. Changes in the fair market value of derivative financial instruments that do not qualify for hedge accounting are charged to earnings. We may use swaps, collars, futures, and/or forward contracts to mitigate the risk of adverse movements in interest rates and fuel prices; however, the use of these derivative financial instruments may limit future benefits from favorable interest rate and fuel price movements.

Determination of Fair Value – We determine the fair values of our derivative financial instrument positions based upon current fair values as quoted by recognized dealers or the present value of expected future cash flows.

Interest Rate Cash Flow Hedges – We report changes in the fair value of cash flow hedges in accumulated other comprehensive loss until the hedged item affects earnings. At both September 30, 2012 and December 31, 2011, we had reductions of \$2 million recorded as an accumulated other comprehensive loss that is being amortized on a straight-line basis through September 30, 2014. As of September 30, 2012 and December 31, 2011, we had no interest rate cash flow hedges outstanding.

Fair Value of Financial Instruments – The fair value of our short- and long-term debt was estimated using a market value price model, which utilizes applicable U.S. Treasury rates along with current market quotes on comparable debt securities. All of the inputs used to determine the fair market value of the Corporation's long-term debt are Level 2 inputs and obtained from an independent source. At September 30, 2012, the fair value of total debt was \$2.7 billion, approximately \$560 million more than the carrying value. At December 31, 2011, the fair value of total debt was \$2.7 billion, approximately \$490 million more than the carrying value. The fair value of the company's debt is a measure of its current value under present market conditions. It does not impact the financial statements under current accounting rules. At September 30, 2012 and December 31, 2011, approximately \$163 million of fixed-rate debt securities contained call provisions that allow us to retire the debt instruments prior to final maturity, with the payment of fixed call premiums, or in certain cases, at par. The fair value of our cash equivalents approximates their carrying value due to the short-term maturities of these instruments.

14. Debt

During the third quarter of 2012, we acquired 269 locomotives by exercising early buy-out rights in certain operating and capital lease agreements. Following the acquisition of the locomotives, we sold them to financing parties and entered into capital lease financing agreements with these parties. We did not recognize any gains or losses as a result of these transactions. Capital lease obligations totaling \$229 million are reported in our Consolidated Statements of Financial Position as debt at September 30, 2012.

At both September 30, 2012 and December 31, 2011, we reclassified as long-term debt approximately \$100 million of debt due within one year that we intend to refinance. This reclassification reflects our ability and intent to refinance any short-term borrowings and certain current maturities of long-term debt on a long-term basis.

Receivables Securitization Facility – As of September 30, 2012, and December 31, 2011, we have recorded \$100 million as secured debt under our receivables securitization facility. (See further discussion of our receivables securitization facility in Note 9).

15. Variable Interest Entities

We have entered into various lease transactions in which the structure of the leases contain variable interest entities (VIEs). These VIEs were created solely for the purpose of doing lease transactions (principally involving railroad equipment and facilities, including our headquarters building) and have no other activities, assets or liabilities outside of the lease transactions. Within these lease arrangements, we have the right to purchase some or all of the assets at fixed prices. Depending on market conditions, fixed-price purchase options available in the leases could potentially provide benefits to us; however, these benefits are not expected to be significant.

We maintain and operate the assets based on contractual obligations within the lease arrangements, which set specific guidelines consistent within the railroad industry. As such, we have no control over activities that could materially impact the fair value of the leased assets. We do not hold the power to direct the activities of the VIEs and, therefore, do not control the ongoing activities that have a significant impact on the economic performance of the VIEs. Additionally, we do not have the obligation to absorb losses of the VIEs or the right to receive benefits of the VIEs that could potentially be significant to the VIEs.

We are not considered to be the primary beneficiary and do not consolidate these VIEs because our actions and decisions do not have the most significant effect on the VIE's performance and our fixed-price purchase price options are not considered to be potentially significant to the VIE's. The future minimum lease payments associated with the VIE leases totaled \$3.7 billion as of September 30, 2012.

16. Commitments and Contingencies

Asserted and Unasserted Claims – Various claims and lawsuits are pending against us and certain of our subsidiaries. We cannot fully determine the effect of all asserted and unasserted claims on our consolidated results of operations, financial condition, or liquidity; however, to the extent possible, where asserted and unasserted claims are considered probable and where such claims can be reasonably estimated, we have recorded a liability. We do not expect that any known lawsuits, claims, environmental costs, commitments, contingent liabilities, or guarantees will have a material adverse effect on our consolidated results of operations, financial condition, or liquidity after taking into account liabilities and insurance recoveries previously recorded for these matters.

Personal Injury – The cost of personal injuries to employees and others related to our activities is charged to expense based on estimates of the ultimate cost and number of incidents each year. We use an actuarial analysis to measure the expense and liability, including unasserted claims. The Federal Employers' Liability Act (FELA) governs compensation for work-related accidents. Under FELA, damages are assessed based on a finding of fault through litigation or out-of-court settlements. We offer a comprehensive variety of services and rehabilitation programs for employees who are injured at work.

Our personal injury liability is not discounted to present value. Approximately 90% of the recorded liability is related to asserted claims and approximately 10% is related to unasserted claims at September 30, 2012. Because of the uncertainty surrounding the ultimate outcome of personal injury claims, it is reasonably possible that future costs to settle these claims may range from approximately \$347 to \$376 million. We record an accrual at the low end of the range as no amount of loss is more probable than any other. Estimates can vary over time due to evolving trends in litigation.

Our personal injury liability activity was as follows:

Millions,		
for the Nine Months Ended September 30,	2012	2011
Beginning balance	\$ 367	\$ 425
Current year accruals	89	99
Changes in estimates for prior years	(40)	(51)
Payments	(69)	(83)
Ending balance at September 30	\$ 347	\$ 390
Current portion, ending balance at September 30	\$ 96	\$ 139

Asbestos – We are a defendant in a number of lawsuits in which current and former employees and other parties allege exposure to asbestos. We assess our potential liability using a statistical analysis of resolution costs for asbestos-related claims. This liability is updated annually and excludes future defense and processing costs. The liability for resolving both asserted and unasserted claims was based on the following assumptions:

- The ratio of future claims by alleged disease would be consistent with historical averages adjusted for inflation.
- The number of claims filed against us will decline each year.
- The average settlement values for asserted and unasserted claims will be equivalent to historical averages.
- The percentage of claims dismissed in the future will be equivalent to historical averages.

Our liability for asbestos-related claims is not discounted to present value due to the uncertainty surrounding the timing of future payments. Approximately 22% of the recorded liability related to asserted claims and approximately 78% related to unasserted claims at September 30, 2012.

Our asbestos-related liability activity was as follows:

Millions,		
for the Nine Months Ended September 30,	2012	2011
Beginning balance	\$ 147	\$ 162
Accruals	-	-
Payments	(5)	(7)
Ending balance at September 30	\$ 142	\$ 155
Current portion, ending balance at September 30	\$ 9	\$ 11

We have insurance coverage for a portion of the costs incurred to resolve asbestos-related claims, and we have recognized an asset for estimated insurance recoveries at September 30, 2012, and December 31, 2011.

We believe that our estimates of liability for asbestos-related claims and insurance recoveries are reasonable and probable. The amounts recorded for asbestos-related liabilities and related insurance recoveries were based on currently known facts. However, future events, such as the number of new claims filed each year, average settlement costs, and insurance coverage issues, could cause the actual costs and insurance recoveries to be higher or lower than the projected amounts. Estimates also may vary in the future if strategies, activities, and outcomes of asbestos litigation materially change; federal and state laws governing asbestos litigation increase or decrease the probability or amount of compensation of claimants; and there are material changes with respect to payments made to claimants by other defendants.

Environmental Costs – We are subject to federal, state, and local environmental laws and regulations. We have identified 289 sites at which we are or may be liable for remediation costs associated with alleged contamination or for violations of environmental requirements. This includes 32 sites that are the subject of actions taken by the U.S. government, 17 of which are currently on the Superfund National Priorities List. Certain federal legislation imposes joint and several liability for the remediation of identified sites; consequently, our ultimate environmental liability may include costs relating to activities of other parties, in addition to costs relating to our own activities at each site.

When we identify an environmental issue with respect to property owned, leased, or otherwise used in our business, we perform, with assistance of our consultants, environmental assessments on the property. We expense the cost of the assessments as incurred. We accrue the cost of remediation where our obligation is probable and such costs can be reasonably estimated. We do not discount our environmental liabilities when the timing of the anticipated cash payments is not fixed or readily determinable. At September 30, 2012, none of our environmental liability was discounted, while less than 1% of our environmental liability was discounted at 2.0% at December 31, 2011.

Our environmental liability activity was as follows:

Millions,		
for the Nine Months Ended September 30,	2012	2011
Beginning balance	\$ 172	\$ 213
Accruals	35	26
Payments	(32)	(61)
Ending balance at September 30	\$ 175	\$ 178
Current portion, ending balance at September 30	\$ 49	\$ 49

The environmental liability includes future costs for remediation and restoration of sites, as well as ongoing monitoring costs, but excludes any anticipated recoveries from third parties. Cost estimates are based on information available for each site, financial viability of other potentially responsible parties, and existing technology, laws, and regulations. The ultimate liability for remediation is difficult to determine because of the number of potentially responsible parties, site-specific cost sharing arrangements with other potentially responsible parties, the degree of contamination by various wastes, the scarcity and quality of volumetric data related to many of the sites, and the speculative nature of remediation costs. Estimates of liability may vary over time due to changes in federal, state, and local laws governing environmental remediation. Current obligations are not expected to have a material adverse effect on our consolidated results of operations, financial condition, or liquidity.

Guarantees – At September 30, 2012, we were contingently liable for \$301 million in guarantees. We have recorded a liability of \$2 million and \$3 million for the fair value of these obligations as of September 30, 2012, and December 31, 2011, respectively. We entered into these contingent guarantees in the normal course of business, and they include guaranteed obligations related to our headquarters building, equipment financings, and affiliated operations. The final guarantee expires in 2022. We are not aware of any existing event of default that would require us to satisfy these guarantees. We do not expect that these guarantees will have a material adverse effect on our consolidated financial condition, results of operations, or liquidity.

Indemnities – Our maximum potential exposure under indemnification arrangements, including certain tax indemnifications, can range from a specified dollar amount to an unlimited amount, depending on the nature of the transactions and the agreements. Due to uncertainty as to whether claims will be made or how they will be resolved, we cannot reasonably determine the probability of an adverse claim or reasonably estimate any adverse liability or the total maximum exposure under these indemnification arrangements. We do not have any reason to believe that we will be required to make any material payments under these indemnity provisions.

Operating Leases – At September 30, 2012, we had commitments for future minimum lease payments under operating leases with initial or remaining non-cancelable lease terms in excess of one year of approximately \$4.2 billion.

Gain Contingency – UPRR and Santa Fe Pacific Pipelines (SFPP, a subsidiary of Kinder Morgan Energy Partners, L.P.) currently are parties in a proceeding to resolve the fair market rent payable to UPRR under a 10-year agreement that commenced on January 1, 2004 for pipeline easements on UPRR rights-of-way (*Union Pacific Railroad Company vs. Santa Fe Pacific Pipelines, Inc., SFPP, L.P., Kinder Morgan Operating L.P. "D" Kinder Morgan G.P., Inc., et al., Superior Court of the State of California for the County of Los Angeles, filed July 28, 2004*). In February 2007, a trial began to resolve this issue, and, on September 28, 2011, the judge issued a tentative Statement of Decision, which concluded that SFPP owes back rent to UPRR for the years 2004 through 2011. On May 29, 2012, the court entered judgment, awarding UPRR back rent and prejudgment interest. SFPP is appealing the final judgment. A favorable final judgment may materially affect our results of operations in the period of any monetary recoveries; however, due to the uncertainty regarding the amount and timing of any recovery, including the outcome of SFPP's appeal of this judgment or any subsequent proceeding, we consider this a gain contingency and do not reflect any amounts in the Condensed Consolidated Financial Statements as of September 30, 2012.

17. Capital Stock and Dividend Restriction

The number of shares shown in the Statements of Changes in Common Shareholders' Equity in the Condensed Consolidated Financial Statements, excludes 2,665 shares of Common Shares and 232 shares of Class A Shares owned by Southern Pacific Rail Corporation, whose results are included in the Condensed Consolidated Financial Statements.