DATE

1/1/2010



PURCHASE ORDER

UNION PACIFIC RAILROAD

SUPPLY DEPARTMENT 1400 DOUGLAS ST, STOP 0780 OMAHA, NE 68179-0780 FAX: (402) 501-0358

The supply vendor nbr is six digits. The nbr will be the customer assigned id if registering in ORISS to submit invoices.

099999

SUPPLIER ABC INC

PO BOX 9999

CITY, ST 99999 - 9999

SHIP TO: UNION PACIFIC RAILROAD COMPANY

CARE OF: U P CONSIGNEE 999 ABC RD

CITY, ST 99999 - 9999

PH: (999) 999-9999 FAX: (999) 999 - 9999

F.O.B. ORIGIN COLLECT

ROUTE VIA: MANDATORY ROUTING INSTRUCTIONS

VISIT THE UPRR WEB SITE AT WWW.UPRR.COM/SUPPLIERS/

OR CALL 877-744-8777.

TERMS: NET X DAYS

Quantity must be invoiced as a whole nbr. Unit of Measure (UOM) for the line item. Exact code should be used when submitting the line item on an electronic invoice.

When submitting a stock PO electronic invoice, the PO line number is equal to the order in which items are listed on the purchase order. (e.g. If billing for bottled water the PO line number would be 001, if billing for gloves the PO line number would be 002.) For the invoice to process, the order must match to the purchase order copy.

PURCHASE ORDER NUMBER

correspondence to UP.

AB 999999 CD

A stock purchase order nbr (PO) begins with two alpha characters followed by six digits and then two

alpha characters. The complete number must be

SHIP IMMEDIATELY

included when invoicing and providing other

ITEM QUANTITY NUMBER PRICE PER UNIT DESCRIPTION UNIT PRICE EA 9-0999-0 P/N 9999-ABCD 0.99 EX BOTTLED WATER SHIP IMMEDIATELY! THIS ITEM WILL BE LATE IF NOT RECEIVED PRIOR TO 99/99/99 EA8-0888-0 P/N 8888-ABCD 9.99 EA GLO∜ES SHIP IMMEDIATELY! THIS ITEM WILL BE LATE IF NOT RECEIVED PRIOR TO 99/99/99 TOTAL VALUE OF THIS ORDER IS \$XX *** CONFIRMS PHONE ORDER -- DO NOT DUPLICATE ***

When submitting a stock PO electronic invoice, the item number should be used for the Purchaser's Item Number. Price per unit of measure for the line item. The price should be used when invoicing for the line item. Discrepancies will be reviewed by the UP Purchasing Mgr. If questions regarding the price stated on the PO, contact the UP Purchasing Mgr.

Terms: Purchase Order Terms and Conditions are available at http://www.uprr.com/suppliers/sup_ovr/terms.shtml

Purchase order invoices must be submitted electronically via an EDI 810 transaction utilizing rall industry guidelines or via Union Pacific's authorized web application. Additional information regarding these options and help sheets for the web application can be obtained at

www.uprr.com/suppliers/webapp.shtml

Paper invoices are not accepted and should not be mailed to Union Pacific. Invoice payment status can be obtained from the following site:

www.uprr.com/suppliers/account/Inv-trace.shtml

Additional questions regarding an invoice can be directed to the Accounts Payable call center at 402-544-2729. Correspondence pertaining to this order should be directed to the authorized purchasing representative as shown above. Send shipping notice to consignee/requester at the "Ship To" address shown above. Packing slip complete with

UP Item number(s) must accompany each shipment.

Note: Purchase Order Number & UP Item Number(s) Must Appear On All Correspondence

Non Stock Purchase Order Example

UNION PACIFIC RAILROAD



SUPPLY DEPARTMENT

BUILDING AMERICA" PAGE 1 1400 DOUGLAS ST. STOP 0780

OMAHA, NE 68179

VENDOR CODE: ABC1NC
099999 PO BOX 9999
CITY, ST 99999 - 9999
submit invoices.

A non-stock purchase order nbr (PO) is 8 digits followed by two alpha characters. The complete number must be included when invoicing and providing other correspondence to UP.

PURCHASE ORDER NUMBER 89999990-AB

SUBMIT ELECTRONIC INVOICE ONLY

DATE 1/1/2010

SHIP TO: UNION PACIFIC RAILROAD COMPANY

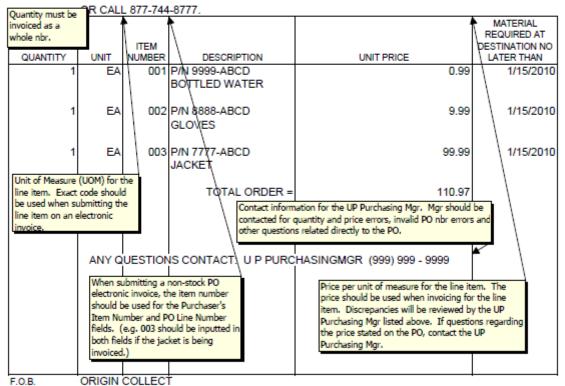
U P CONSIGNEE 999 ABC RD

CITY, ST 99999 - 9999

DELIVERY CONTACT: U P CONSIGNEE*TE*(999) 999-9999

ROUTE VIA: MANDATORY ROUTING INSTRUCTIONS CONSIGNEE: 99999

VISIT THE UPRR WEB SITE AT WWW.UPRR.COM/SUPPLIERS/



Terms: Purchase Order Terms and Conditions are available at

http://www.uprr.com/suppliers/sup_ovr/terms.shtml

Purchase order invoices must be submitted electronically via an EDI 810 transaction utilizing rail industry guidelines or via Union Pacific's authorized web application. Additional information regarding these options and help sheets for the web application can be obtained at

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Note: Purchase Order Number & UP Item Number(s) Must Appear On All Correspondence



UNION PACIFIC RAILROAD

SUPPLY DEPARTMENT 1400 DOUGLAS ST, STOP 0780 OMAHA, NE 68179-0780

